

# Sample Price Lists

The FTC staff provides these sample price lists to help you to understand the Funeral Rule's requirements. You do not have to adopt these sample price lists. They are only examples. In addition, the fact that the FTC staff has developed these price lists does not mean that this format is the only appropriate one. A variety of formats will satisfy the Rule's requirements.

Please read the information in the footnotes. It explains how you can modify the GPL to fit different situations.

## Sample 1

ABC FUNERAL HOME  
100 Main Street  
Yourtown, USA 12345  
(123) 456-7890

### GENERAL PRICE LIST

These prices are effective as of [date].

The goods and services shown below are those we can provide to our customers. You may choose only the items you desire. However, any funeral arrangements you select will include a charge for our basic services and overhead. If legal or other requirements mean you must buy any items you did not specifically ask for, we will explain the reason in writing on the statement we provide describing the funeral goods and services you selected.

Basic Services of Funeral Director and Staff and Overhead ..... \$ \_\_\_\_\_

Our services include: conducting the arrangements conference; planning the funeral; consulting with family and clergy; shelter of remains; preparing and filing of necessary notices; obtaining necessary authorizations and permits; coordinating with the cemetery, crematory, or other third parties. In addition, this fee includes a proportionate share of our basic overhead costs.

This fee for our basic services and overhead will be added to the total cost of the funeral arrangements you select. (This fee is already included in our charges for direct cremations, immediate burials, and forwarding or receiving remains.)

Embalming ..... \$ \_\_\_\_\_

[Except in certain special cases]\* [E]mbalming is not required by law. Embalming may be necessary, however, if you select certain funeral arrangements, such as a funeral with viewing. If you do not want embalming, you usually have the right to choose an arrangement that does not require you to pay for it, such as direct cremation or immediate burial.

Other Preparation of the Body ..... \$ \_\_\_\_\_

[List individual services and prices]

Transfer of Remains to the Funeral Home (within \_\_\_ mile radius) ..... \$ \_\_\_\_\_  
beyond this radius we charge \_\_\_ per mile

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\* Delete "[Except in certain special cases]" if state law does not require embalming.

# Sample 2

## ABC FUNERAL HOME CASKET PRICE LIST

These prices are effective as of [date].

### Alternative Containers:

- 1. Fiberboard Box ..... \$ \_\_\_\_\_
- 2. Plywood Box ..... \$ \_\_\_\_\_
- 3. Unfinished Pine Box ..... \$ \_\_\_\_\_

### Caskets:

- 1. Beige cloth-covered soft-wood  
with beige interior ..... \$ \_\_\_\_\_
- 2. Oak stained soft-wood  
with pleated blue crepe interior ..... \$ \_\_\_\_\_
- 3. Mahogany finished soft-wood  
with maroon crepe interior ..... \$ \_\_\_\_\_
- 4. Solid White Pine  
with eggshell crepe interior ..... \$ \_\_\_\_\_
- 5. Solid Mahogany  
with tufted rosetan velvet interior ..... \$ \_\_\_\_\_
- 6. Hand finished solid Cherry  
with ivory velvet interior ..... \$ \_\_\_\_\_
- 7. 18 gauge rose colored Steel  
with pleated maroon crepe interior (available in a variety of interiors) ..... \$ \_\_\_\_\_
- 8. 20 gauge bronze colored Steel  
with blue crepe interior ..... \$ \_\_\_\_\_
- 9. Solid Bronze (16 gauge)  
with brushed finish white ivory velvet interior ..... \$ \_\_\_\_\_
- 10. Solid Copper (32 oz.) with Sealer (Oval Glass)  
and medium bronze finish with rosetan velvet interior ..... \$ \_\_\_\_\_

Use of Facilities and Staff For Viewing at the Funeral Home . . . . . \$ \_\_\_\_\_  
 Use of Facilities and Staff For Funeral Ceremony at the Funeral Home . . . . . \$ \_\_\_\_\_  
 Use of Facilities and Staff For Memorial Service at the Funeral Home. . . . . \$ \_\_\_\_\_  
 Use of Equipment and Staff For Graveside Service. . . . . \$ \_\_\_\_\_  
 Hearse . . . . . \$ \_\_\_\_\_  
 Limousine . . . . . \$ \_\_\_\_\_  
 Caskets . . . . . \$ \_\_\_\_\_ to \$ \_\_\_\_\_

A complete price list will be provided at the funeral home.

Outer Burial Containers . . . . . \$ \_\_\_\_\_ to \$ \_\_\_\_\_

A complete price list will be provided at the funeral home.

Forwarding of Remains to Another Funeral Home. . . . . \$ \_\_\_\_\_

Our charge includes: basic services of funeral director and staff; a proportionate share of overhead costs; removal of remains; preparation of remains [including embalming]<sup>†</sup>, and local transportation.

Receiving Remains from Another Funeral Home . . . . . \$ \_\_\_\_\_

Our charge includes: basic services of funeral director and staff; a proportionate share of overhead costs; care of remains; transportation of remains to funeral home and to cemetery or crematory.

Direct Cremation . . . . . \$ \_\_\_\_\_ to \$ \_\_\_\_\_

Our charge for a direct cremation (without ceremony) includes: basic services of funeral director and staff; a proportionate share of overhead costs; removal of remains; transportation to crematory; necessary authorizations [and cremation]<sup>°</sup>.

If you want to arrange a direct cremation, you can use an alternative container. Alternative containers encase the body and can be made of materials like fiberboard or composition materials (with or without an outside covering). The containers we provide are a fiberboard container or an unfinished wood box.

A. Direct cremation with container provided by the purchaser . . . . . \$ \_\_\_\_\_

B. Direct cremation with a fiberboard container. . . . . \$ \_\_\_\_\_

C. Direct cremation with an unfinished wood box . . . . . \$ \_\_\_\_\_

Immediate Burial . . . . . \$ \_\_\_\_\_ to \$ \_\_\_\_\_

Our charge for an immediate burial (without ceremony) includes: basic services of funeral director and staff; a proportionate share of overhead costs; removal of remains; and local transportation to cemetery.

A. Immediate burial with casket provided by the purchaser . . . . . \$ \_\_\_\_\_

B. Immediate burial with alternative container [if offered] . . . . . \$ \_\_\_\_\_

C. Immediate burial with cloth covered wood casket . . . . . \$ \_\_\_\_\_

<sup>†</sup> Delete “[including embalming]” unless embalming is required by state law or common carrier.

<sup>°</sup> Delete “[and cremation]” if you bill cremation as a cash advance item. See items 1-4: Minimal Services on page 8.

# Sample 3

## ABC FUNERAL HOME OUTER BURIAL CONTAINER PRICE LIST

These prices are effective as of [date].

[In most areas of the country]\*, [S]tate or local law does not require that you buy a container to surround the casket in the grave. However, many cemeteries require that you have such a container so that the grave will not sink in. Either a grave liner or a burial vault will satisfy these requirements.

1. Concrete Grave Liner.....	\$ _____
2. Acme Reinforced Concrete Vault (lined) .....	\$ _____
3. Acme Reinforced Concrete Vault (stainless steel lined) .....	\$ _____
4. Acme Solid Copper Vault.....	\$ _____
5. Acme Steel Vault (12 gauge) .....	\$ _____

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\* Delete “[In most areas of the country]” if state law does not require a grave liner or vault.

# Sample 4

## ABC FUNERAL HOME STATEMENT OF FUNERAL GOODS AND SERVICES SELECTED

Charges are only for those items that you selected or that are required. If we are required by law or by a cemetery or crematory to use any items, we will explain the reasons in writing below.

Deceased: \_\_\_\_\_

Purchaser: \_\_\_\_\_

Address: \_\_\_\_\_

Tel. No. \_\_\_\_\_

Date of Death	Date of Arrangements
Basic Services of Funeral Director and Staff and Overhead .....	\$ _____
Embalming .....	\$ _____
<p>If you selected a funeral that may require embalming, such as a funeral with viewing, you may have to pay for embalming. You do not have to pay for embalming you did not approve if you selected arrangements such as a direct cremation or immediate burial. If we charged for embalming, we will explain why below.</p>	
Other Preparation of the Body	
1. Cosmetic Work for Viewing .....	\$ _____
2. Washing and Disinfecting Unembalmed Remains .....	\$ _____
Transfer of Remains to the Funeral Home .....	\$ _____
Use of Facilities and Staff For Viewing .....	\$ _____
Use of Facilities and Staff For Funeral Ceremony .....	\$ _____
Use of Facilities and Staff For Memorial Service .....	\$ _____
Use of Equipment and Staff For Graveside Service .....	\$ _____
Hearse .....	\$ _____
Limousine .....	\$ _____
Casket .....	\$ _____
Outer Burial Container .....	\$ _____
Forwarding of Remains to Another Funeral Home .....	\$ _____
Receiving Remains from Another Funeral Home .....	\$ _____
Direct Cremation .....	\$ _____
Immediate Burial .....	\$ _____