



Maryland
DEPARTMENT OF HEALTH

Rate Review Advisory Group

Developmental Disabilities Administration

6/17/2022



Agenda

- 1. Welcome**
- 2. Approval of Meeting Minutes**
- 3. Summary of Requests and Updates**
 - a. By-laws**
 - b. Employment Services**
 - c. Fiscal Impact Analysis**
- 4. Focus Areas**
- 5. Next Steps and Adjournment**

Welcome

DDA Vision:

People with developmental disabilities will have full lives in the communities of their choice where they are included, participate, and are active citizens.

DDA Mission:

Create a flexible, person-centered, family-oriented system of supports so people can have full lives.

Approval of Meeting Minutes

- Distributed by email to members on Monday, June 7, 2022

Summary of Requests and Updates

- 1. By-laws**
- 2. Employment Services**
- 3. Fiscal Impact Analysis**

Employment Services

- Provider billing in LTSS is limited to:
 - EAGs
 - CY22 Transitioning Providers
- Engagement approach directly with EAGs and LTSS providers to assess experience
 - Services
 - Rates
 - Policies

FIAT Report Summary

Feedback received:

1. Look at providers by service categories (i.e. only meaningful day revenue)
2. Compare the variances of net positive/negative changes in revenue based on: Distribution of staffing for services (2:1, 1:1, large group, etc.)
3. Compare the variances of net positive/ negative changes in revenue based on: Categories within day such as Community Development Services (CDS) or Day Hab

FIAT Report Summary - Rate Impacts

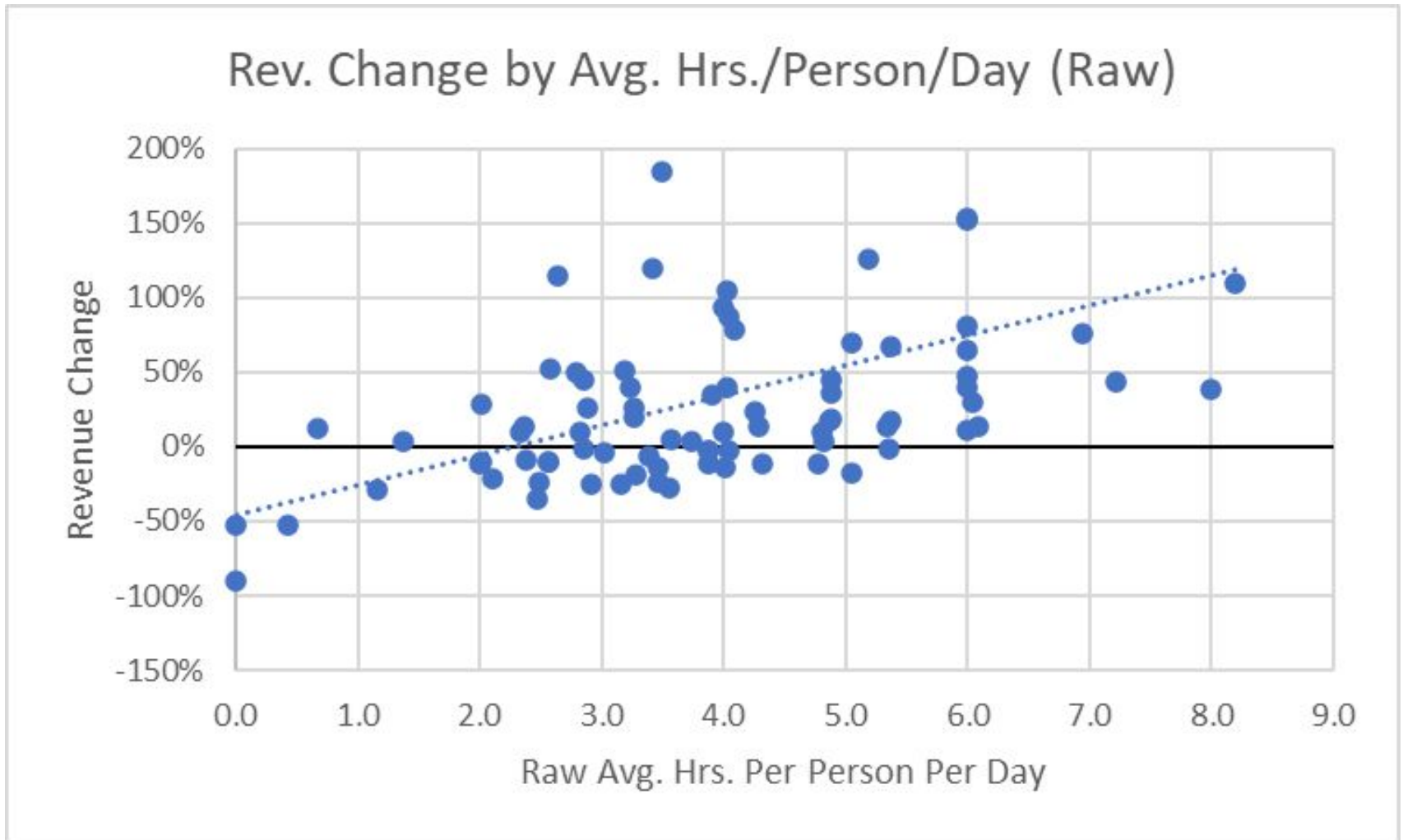
Key concepts to keep in mind:

- Rates applied in the FIAT are a blended rate and the projected revenues will vary based on utilization and mix assumptions
- The FIAT compares PCIS2 revenue to expected revenue based on utilization forecast assumptions but does not reflect changes to profitability
- Considerations to be made for varying assumptions made by different providers when completing the tool
- Changes to the rates have been made since the release of the FIAT and generally have resulted in an increase of rates

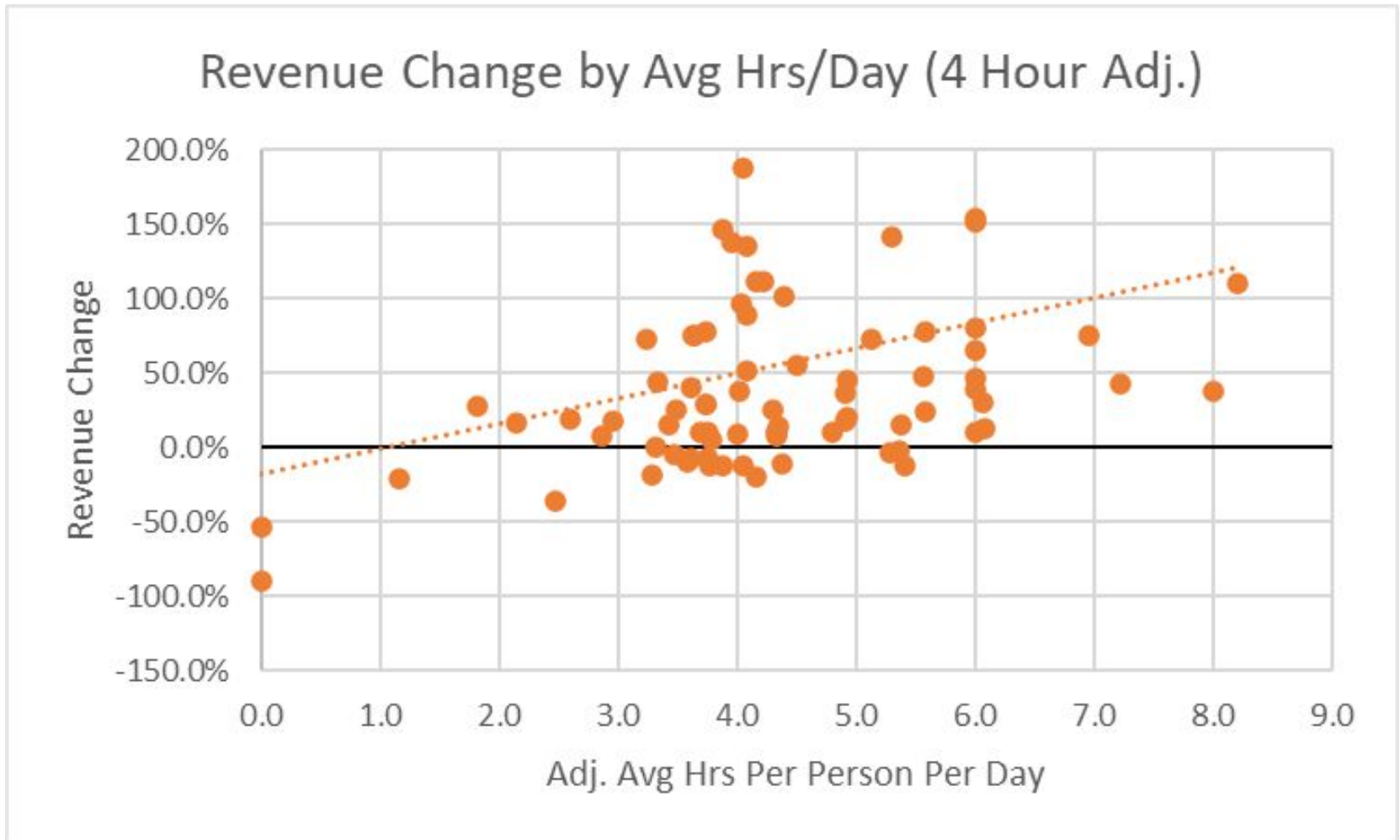
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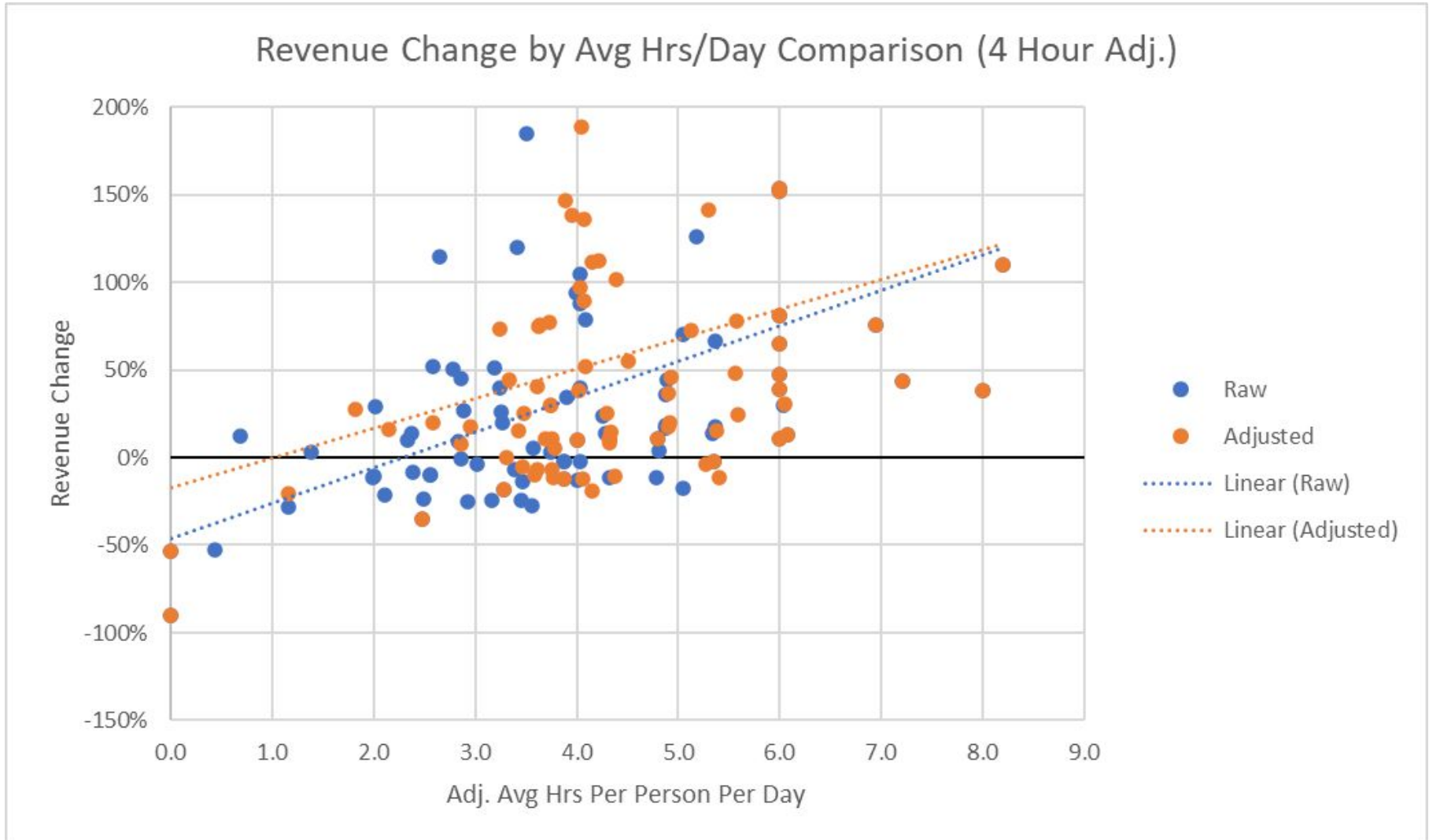
FIAT Report Summary: 1 (Mean. Day)



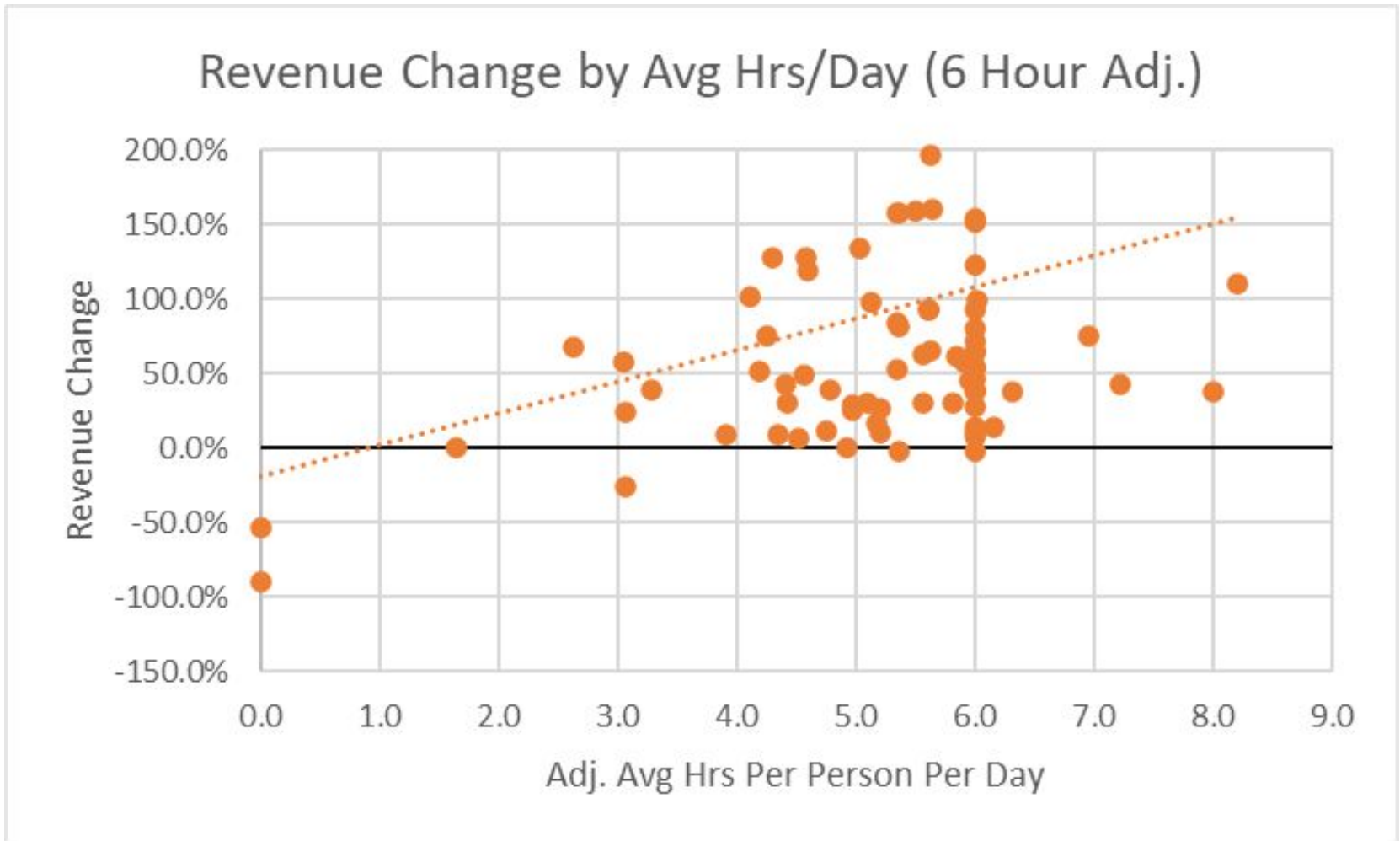
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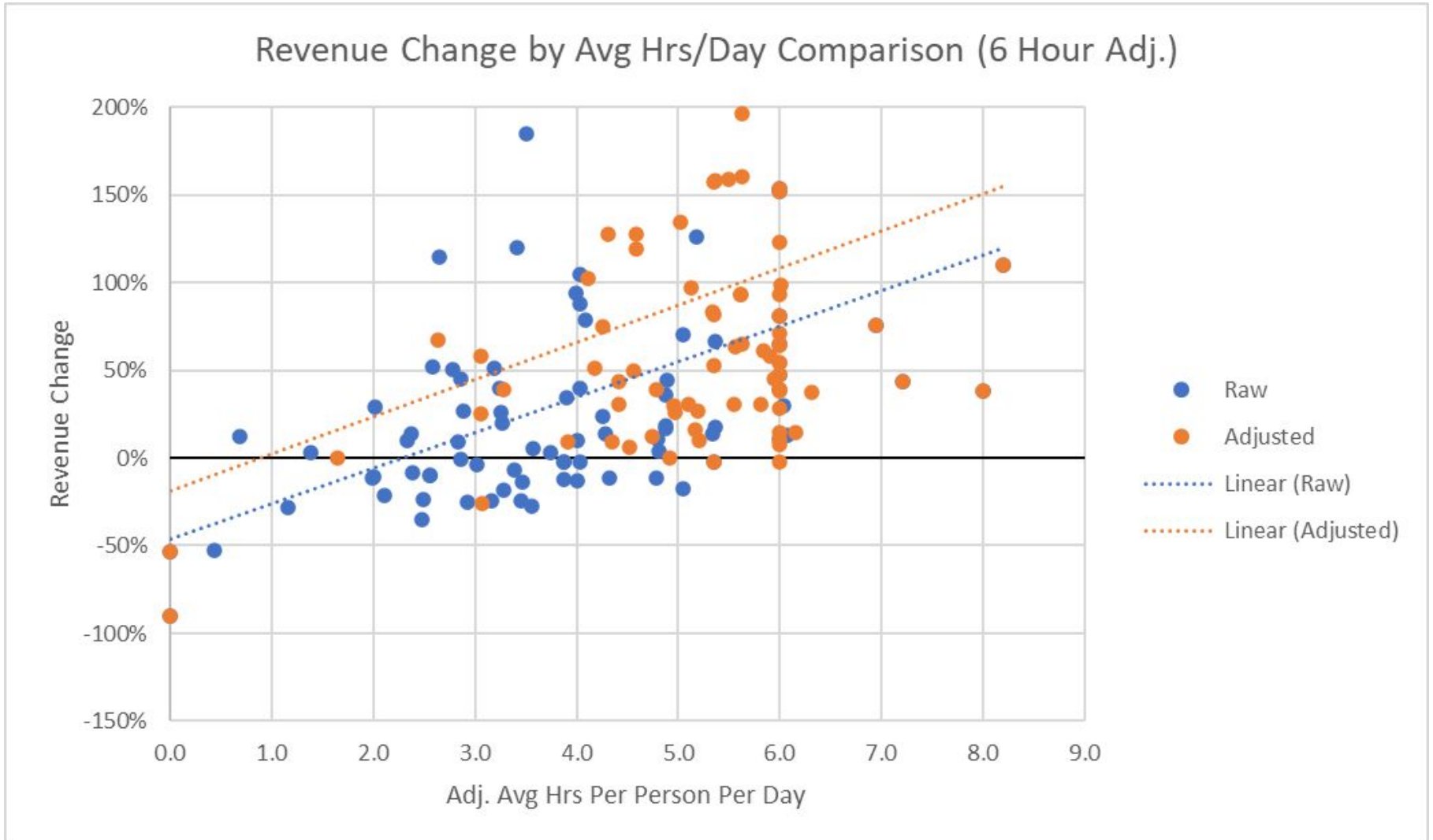
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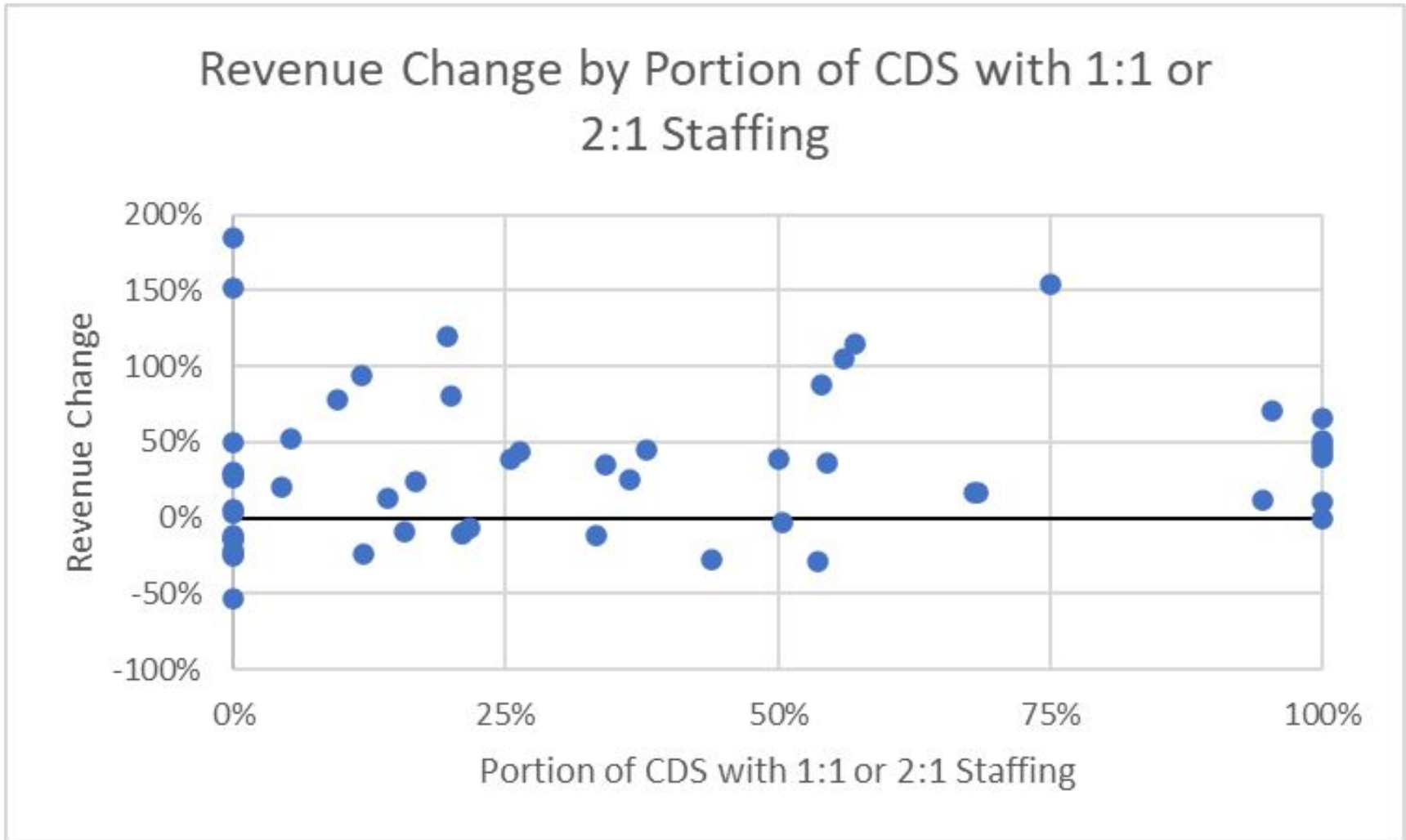
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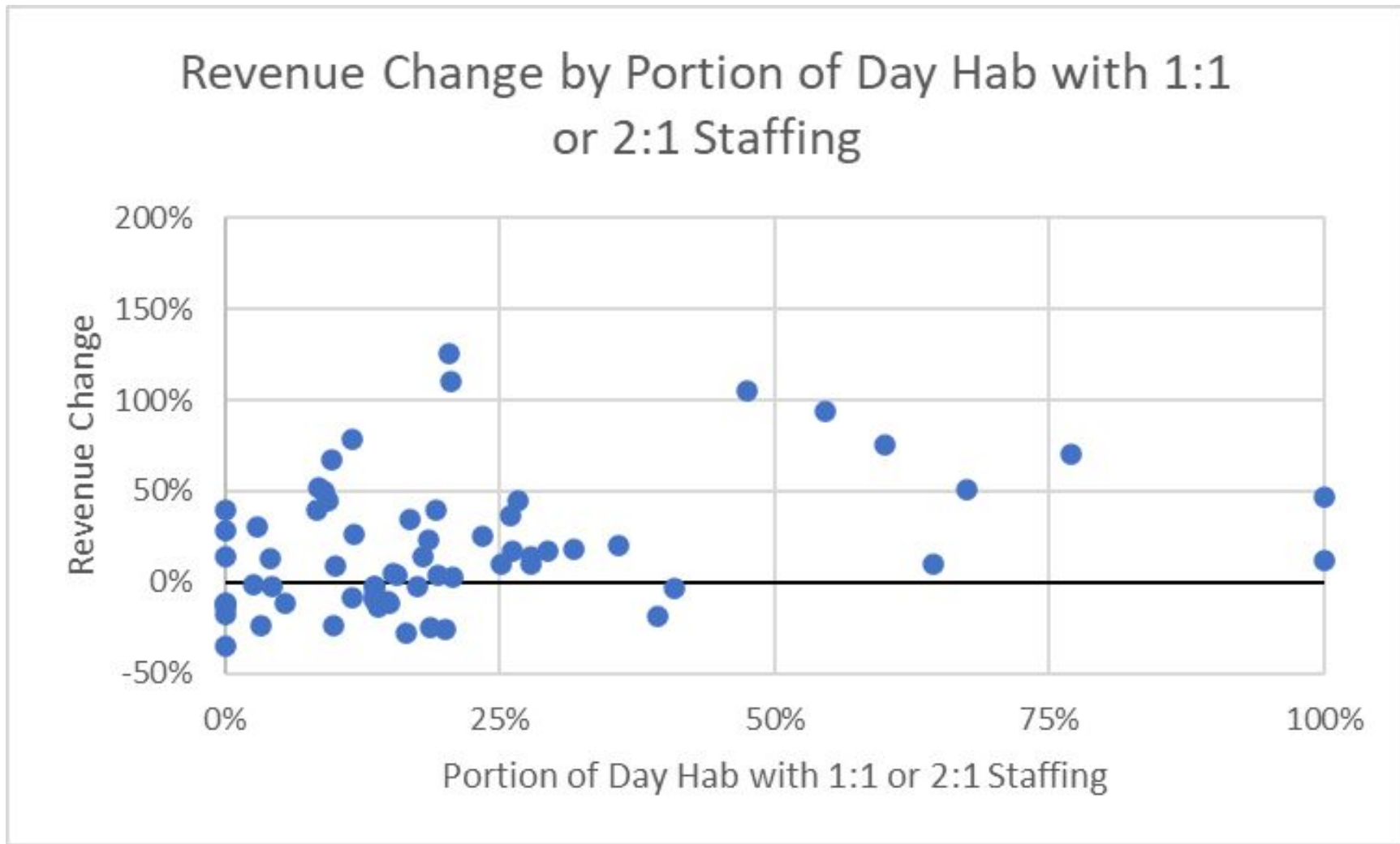
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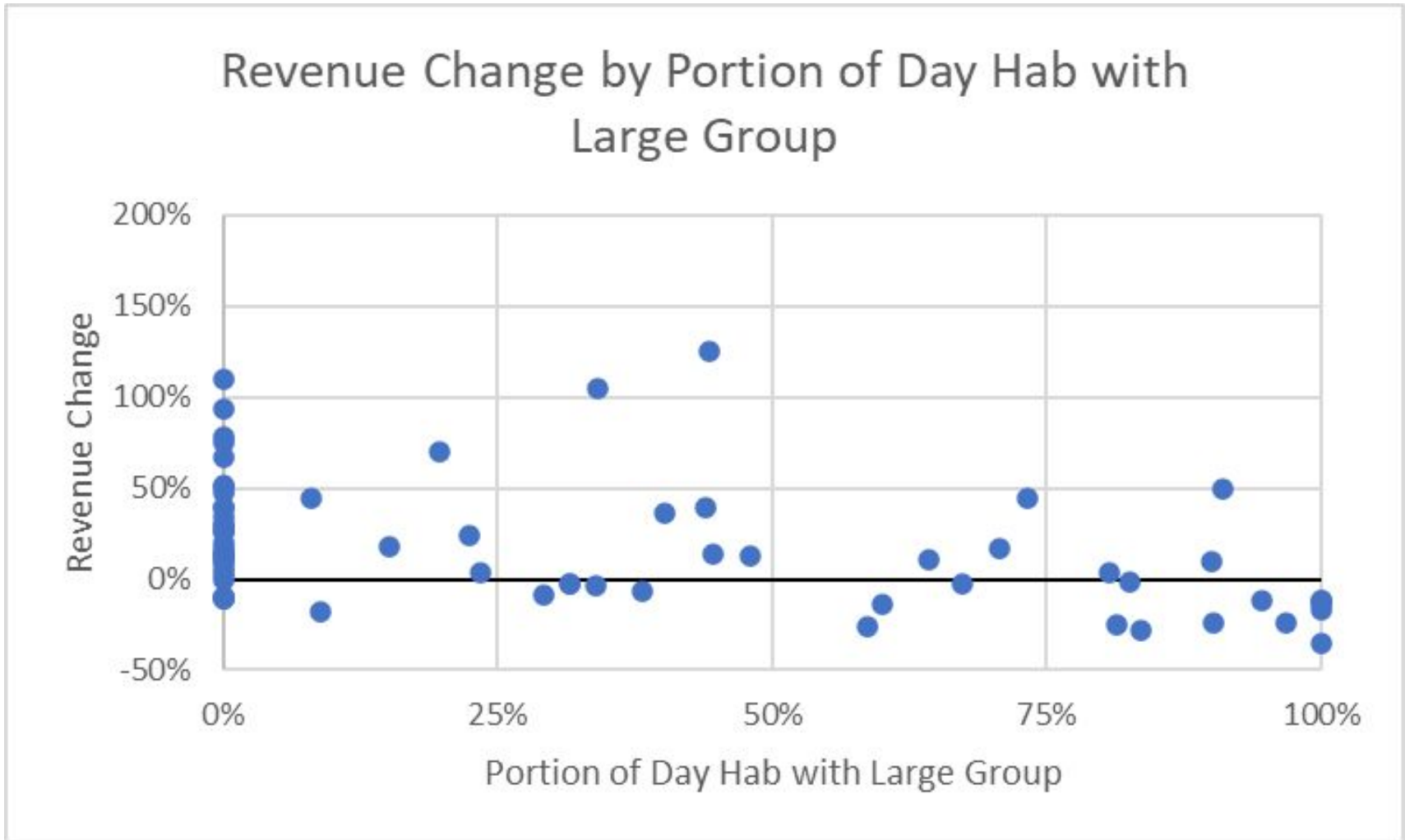
FIAT Report Summary: 2 (Staffing)



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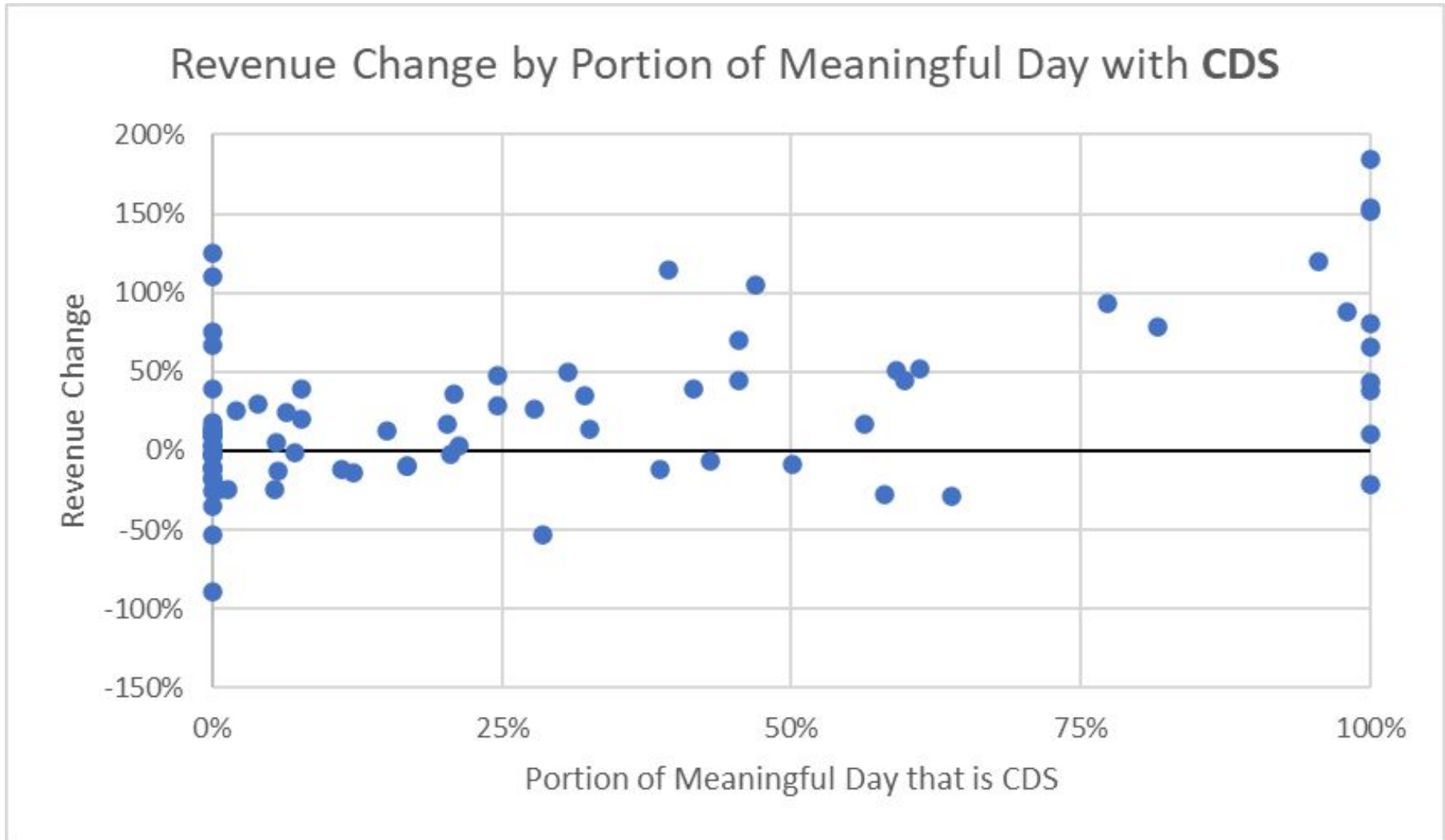
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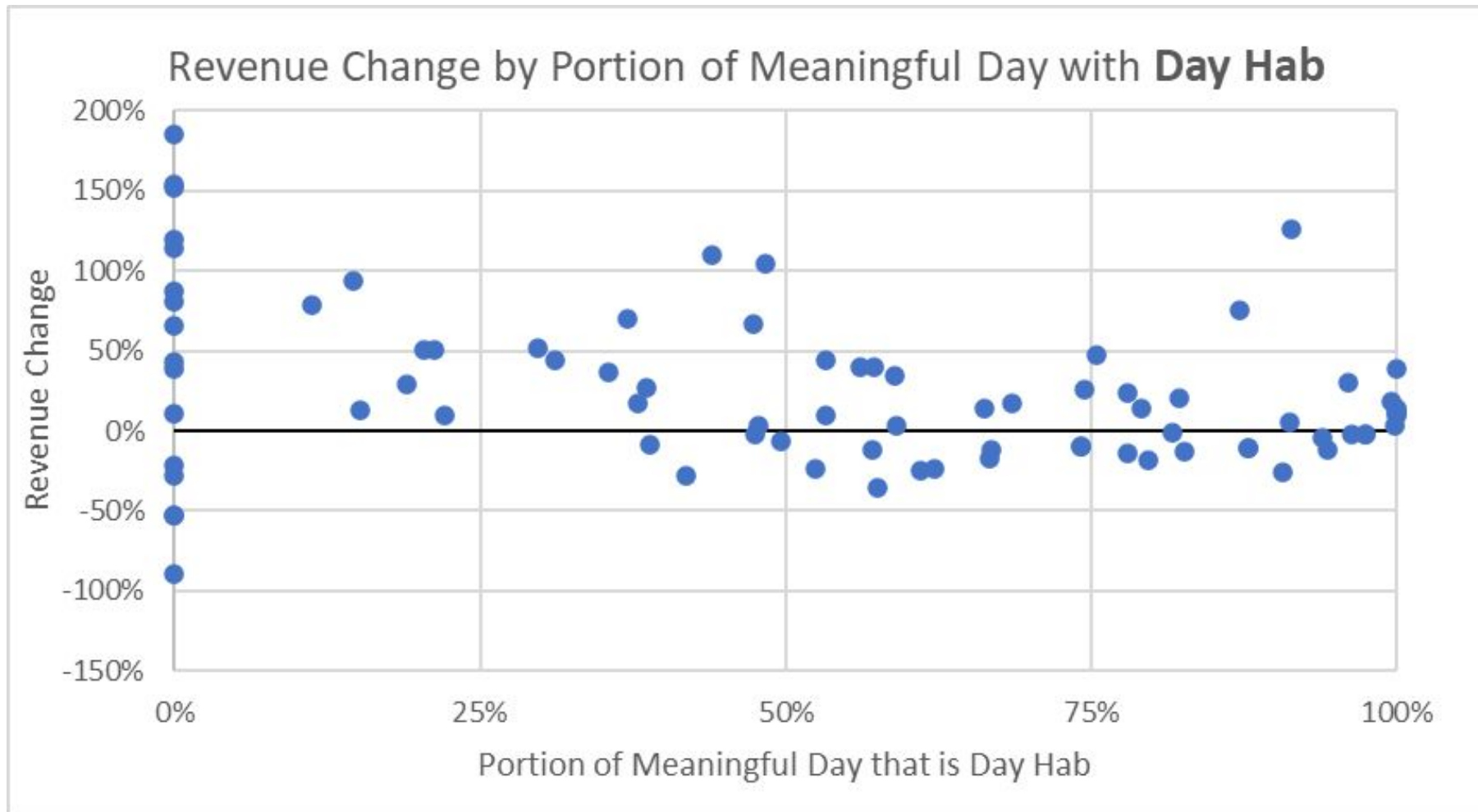
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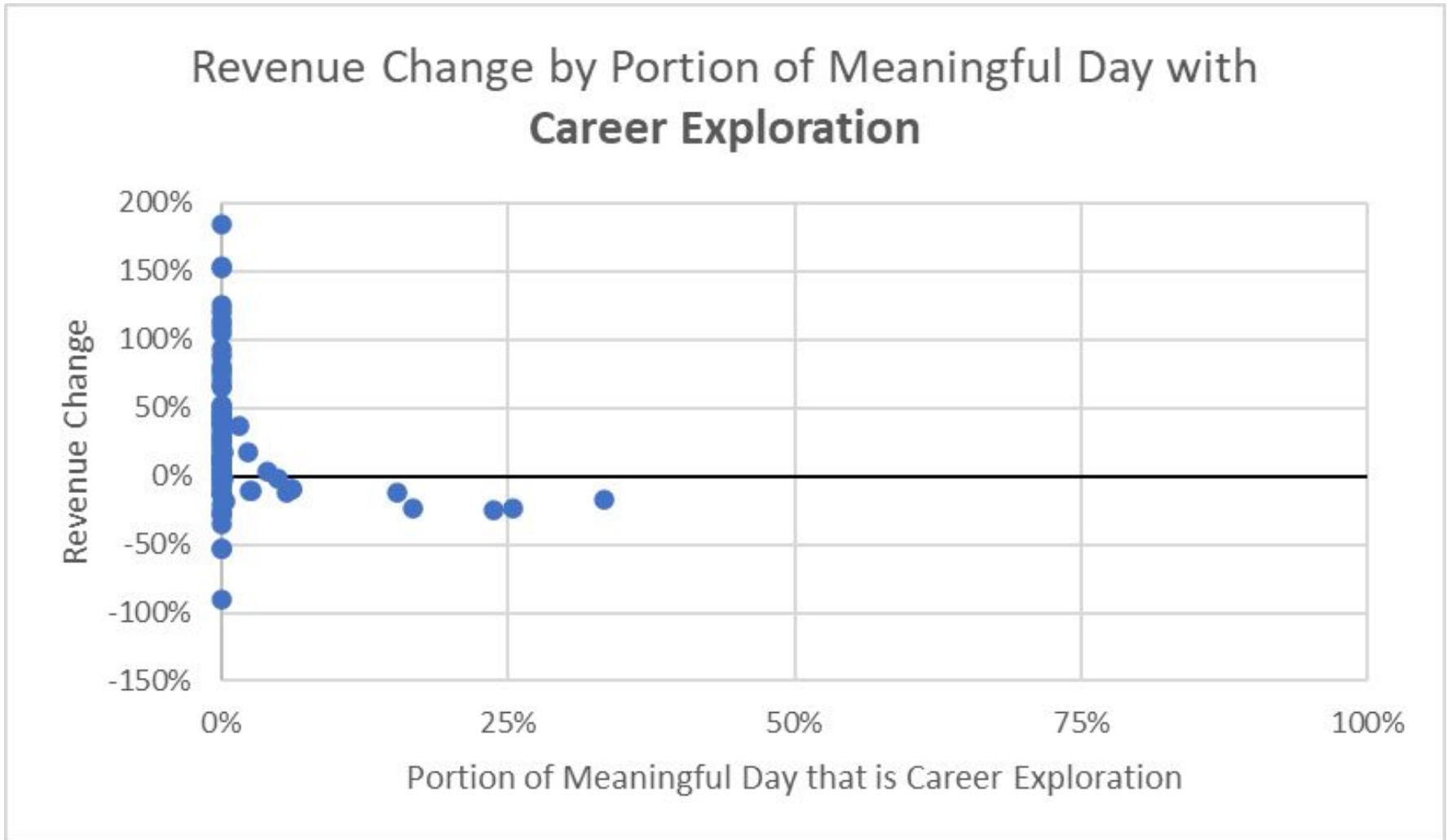
FIAT Report Summary: 3 (CDS)



FIAT Report Summary: 3 (Day Hab)

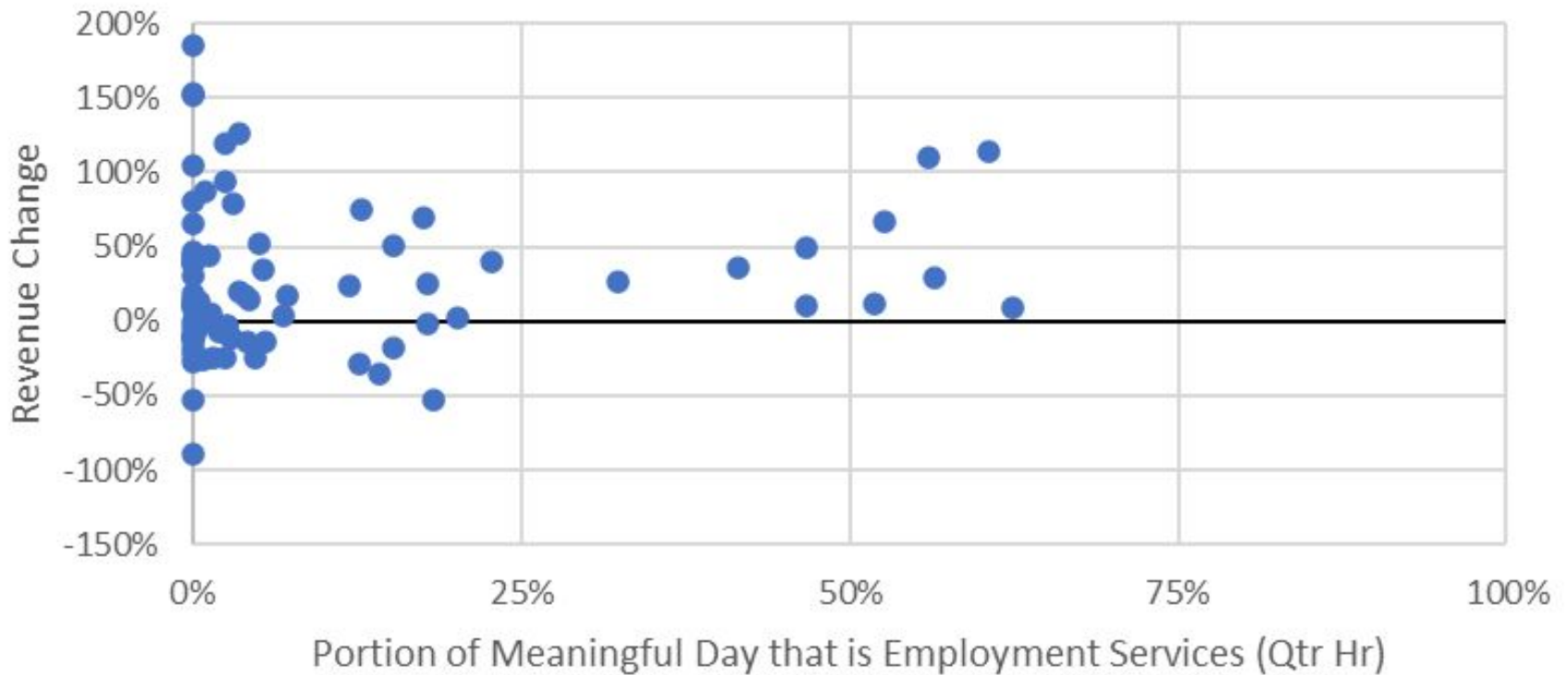


FIAT Report Summary: 3 (Career Exp)

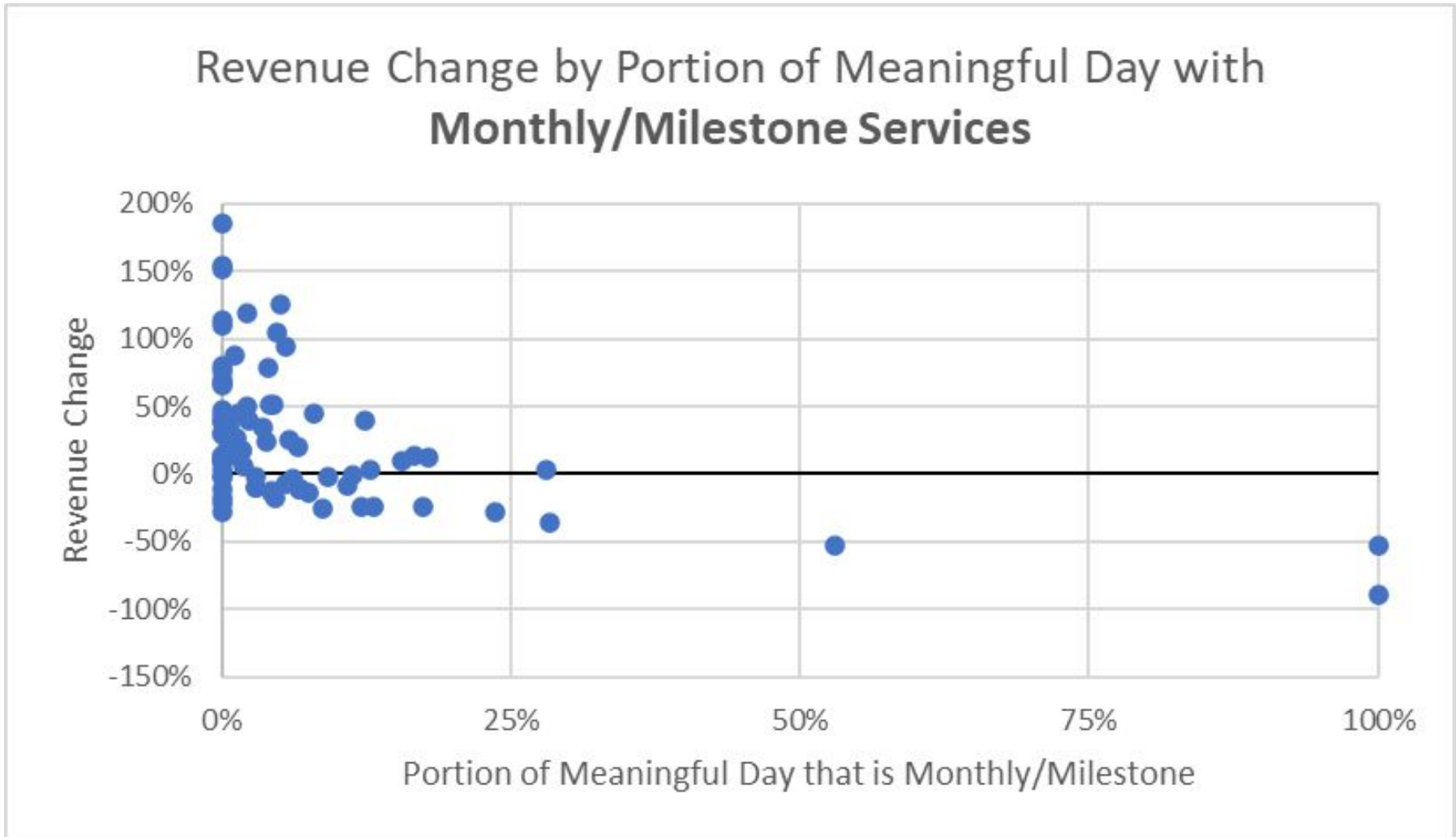


FIAT Report Summary: 3 (Emp Serv)

Revenue Change by Portion of Meaningful Day with Employment Services (Qtr Hr)



FIAT Report Summary: 3 (Mthly/MS)

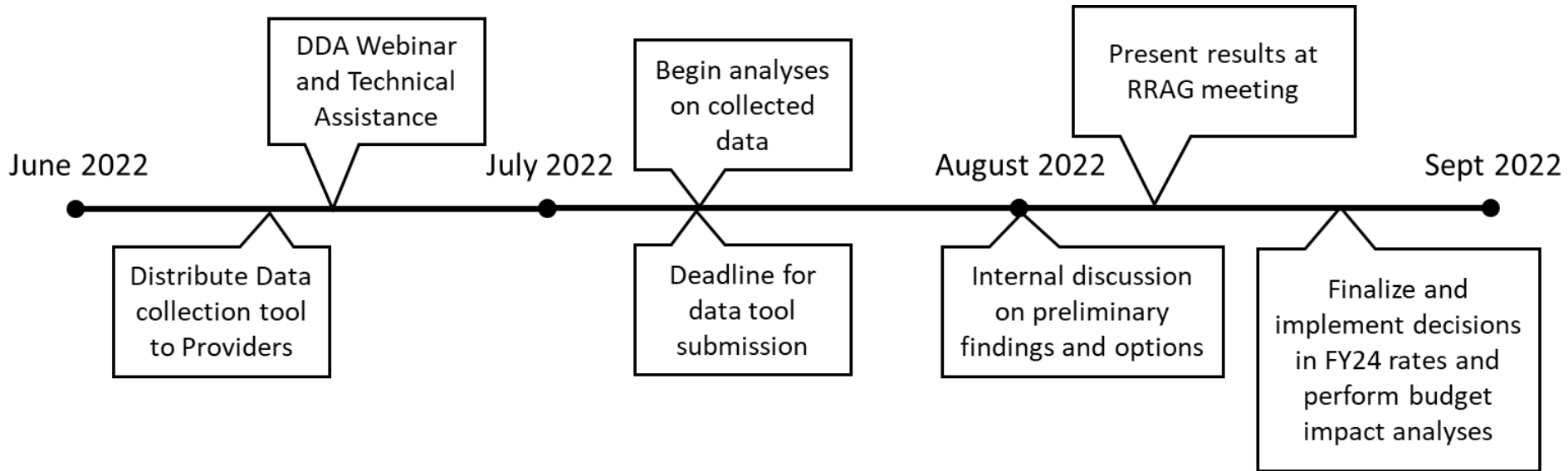


Focus Areas

- **Day Habilitation*** – data collection/analysis
 - Transportation
 - Staffing Ratio
- **Acuity-** continued policy clarification and assistance for LTSS providers on how members of varying needs can best be served under LTSS services
- **Career Ladders** – pending recommendations from Maryland DSP Training Consortium to inform future rate setting cycles
- **Employment Services** – targeted data collection to further define scope (i.e., policy, rate, both)

**FY24 Rate Priority*

FY24 Rate Priority: Day Hab Rate Review



Data Collection Tool

Feedback received:

- Concern for the data collection time period (listed as the first quarter of CY22) due to COVID and emergency policies around service provisions
- Concern that most providers do not collect data the way asked for in the template
- Data collection sections should be better defined before going out to providers
- Language used in the template may be unclear in expectations
- Need clarity on policy expectations

Data Collection Tool

Changes made:

- Requested CY19 experience and projections for FY23 utilization
- Specified weekly schedules and monthly totals, or summarize if too detailed
- Allowed for flexibility in limitations of provider data
- Enhanced clarity of labels and categories
- Clarified intent, offering instructional session
- Described process with RRAG, will continue to update and respond based on data availability

Data Collection Tool

Day Habilitation Service Staffing Ratio Data

Day Habilitation - Common Experience (No adjustments made) - July-Dec 2019

Provider

| Line | Description | Monday | Tuesday | Wednesday | Thursday | Friday |
|------|--|--------|---------|-----------|----------|--------|
| 1 | Total number of individuals provided Day Habilitation services | | | | | |
| 2 | Number of individuals provided Day Habilitation services requiring at least 1 staff per individual (1:1 or 2:1 ratio) | | | | | |
| 3 | Total number of staff providing Day Habilitation services | | | | | |
| 4 | Total number of staff providing Day Habilitation services to individuals requiring at least 1 staff per individual (1:1 or 2:1) | | | | | |

Data Collection Tool

Day Habilitation Service Transportation Data

Day Habilitation - Actual Experience (No adjustments made)

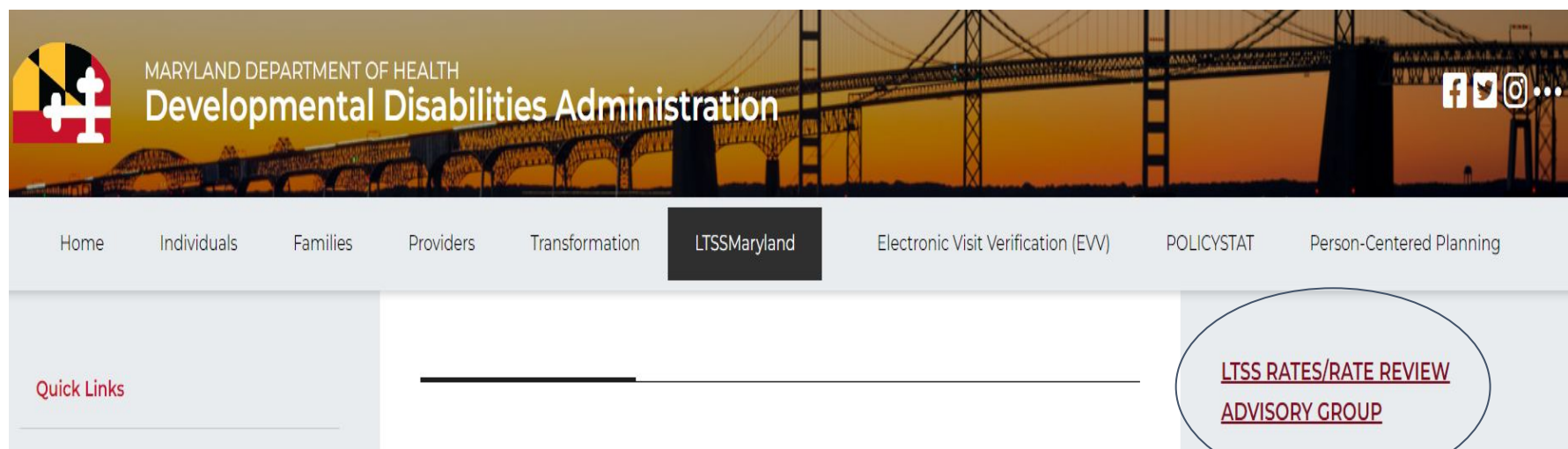
Provider

| Line | Description | Jul 2019 | Aug 2019 | Sept 2019 | Oct 2019 | Nov 2019 | Dec 2019 | Total |
|------|---|----------|----------|-----------|----------|----------|----------|-------|
| 1 | Total Direct Support Professional Service (Billable) Hours | | | | | | | - |
| 2 | Total DSP Transportation (Non-Billable) Hours | | | | | | | - |
| 3 | All other DSP Non-Billable Hours | | | | | | | - |
| 4 | Total DSP Hours Paid to Employees | - | - | - | - | - | - | - |
| 5 | Non-Wage Transportation Costs (Loan payments, Fuel, Insurance, Maintenance, etc.) for Meaningful Day | | | | | | | \$ - |
| 6 | Total Meaningful Day DSP Wages | | | | | | | \$ - |
| 7 | Transportation Costs Relative to Wages | - % | - % | - % | - % | - % | - % | - % |

Next Steps and Adjournment

Rate Review Advisory Group Materials

<https://health.maryland.gov/dda/Pages/RATE-REVIEW-ADVISORY-GROUP.aspx>



MARYLAND DEPARTMENT OF HEALTH
Developmental Disabilities Administration

Home Individuals Families Providers Transformation **LTSSMaryland** Electronic Visit Verification (EJV) POLICYSTAT Person-Centered Planning

Quick Links

[LTSS RATES/RATE REVIEW ADVISORY GROUP](#)

***This page will include the locked and unlocked FIATs**

Thank You!
