

Community Health Resources Commission

January 24, 2018

Mark Luckner
Executive Director, Maryland Community
Health Resources Commission

mark.luckner@maryland.gov
410.260.6290

BACKGROUND ON THE CHRC

- The Community Health Resources Commission (CHRC) was created by the Maryland General Assembly in 2005 to expand access for low-income Marylanders and underserved communities.
- **Statutory responsibilities include:**
 - Increase access to primary and specialty care through community health resources
 - Promote emergency department diversion programs to prevent avoidable hospital utilization and generate cost savings
 - Facilitate the adoption of health information technology
 - Support long-term sustainability of safety net providers
- **The Maryland General Assembly approved legislation (Chapter 328) in 2014 to re-authorize the CHRC until 2025.**

IMPACT OF CHRC GRANTS

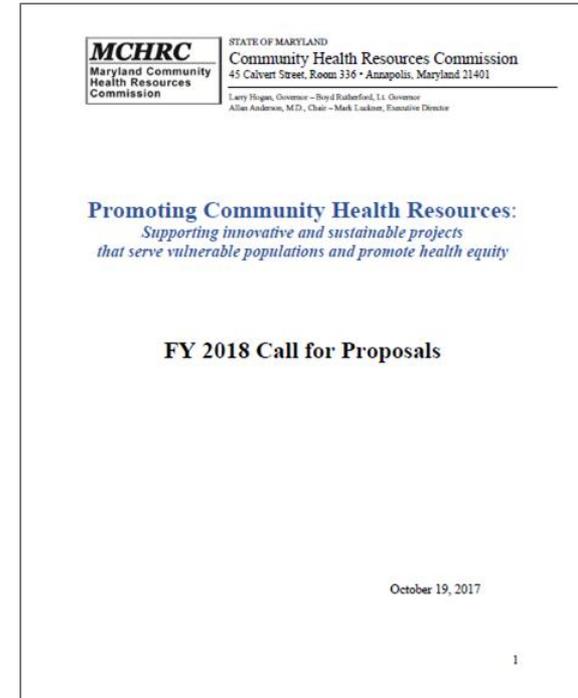
- Since 2007, CHRC has awarded 190 grants totaling \$60.3 million. Most grants are for multiple years.
- CHRC has supported programs in all 24 jurisdictions.
- These programs have collectively served approximately 395,000 Marylanders.
- Grants awarded by the CHRC have enabled grantees to leverage \$21.4 million in **additional** federal and private/nonprofit resources.
- Of this \$21.4 million, \$17.6 has been from private and local resources.

CHRC FY 2018 CALL FOR PROPOSALS



Strategic Priorities:

- (1) Preserving state's ability to serve vulnerable populations, regardless of insurance status;
- (2) Promoting health equity by addressing the social determinants of health; and
- (3) Supporting community-based projects that are **innovative, sustainable, and replicable.**



Three Types of Projects:

Essential health services
Behavioral health/Substance Use
Obesity and food security

This year's RFP generated 46 proposals requesting a total of \$19.1 million. Budget permits \$2.3 million in new awards this year.

CHRC DENTAL GRANTS

The CHRC has awarded 36 dental grants totaling \$7.2 million. These programs have served more than 55,000 Marylanders.

CHRC has funded three types of oral health programs:

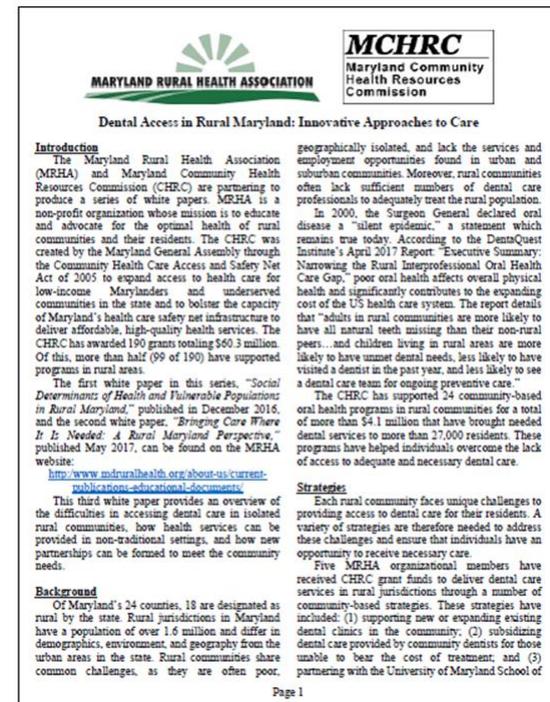
1. Promoted partnerships with the University of Maryland School of Dentistry to provide dental care while also providing clinical training to senior students;
2. Subsidized dental care provided by community dentists for those unable to bear the cost of treatment; and
3. Supported new or expanded existing dental clinics in the community.

IMPACT OF DENTAL GRANTS

Highlighted in a white paper released by the Maryland Rural Health Association, “*Dental Access in Rural Maryland: Innovative Approaches to Care*”.

Outcomes tracked/reported may include:

- Number of patients receiving preventative or advanced dental services
- Number of children receiving fluoride treatment or sealants
- FFS revenue generated by billing
- Number of dental-related ED visits
- Chronic disease metrics, including screenings for hypertension and diabetes



PARTNERING WITH DENTAL SCHOOL

West Cecil Health Center, a two-year, \$325,000 grant to support new clinic and partnership with University of Maryland Baltimore School of Dentistry (one of five CHRC grants involving Dental School).

- Clinic opened in 2017 and served 1,660 unduplicated patients in 6 months. More than 1,000 adult patients received blood pressure screening.
- Clinic provides transportation assistance where necessary.
- Received additional \$100,000 grant from Dresher Foundation.



PURPOSE OF WEST CECIL PROGRAM

- Increase access to and improve overall oral health care in Cecil and Harford Counties and surrounding communities and decrease burden of dental-related ED visits from local hospitals.
- Identify gaps in overall preventive health care and provide linkage resources to improve overall health of members in the community.

KEY OBJECTIVES

- Increase access to affordable oral health care for target population
- Improve preventative oral health measures
- Improve overall health outcomes
- Decrease preventable dental-related ED visits

PROGRAM GOALS

- Dental related ED patients from local hospitals will be referred to WCHC for a dental home
- Increase patient visit capacity by 20% each for two years
- Create an affordable nominal charge hygiene and preventative oral health package for uninsured adult patients who are 100% of poverty or less
- Identify patients with increased health risks and link them to appropriate resources
- Offer enrollment and navigation services to all eligible patients
- Develop a transportation voucher system for referred Harford County residents 100% of poverty level or below to assist with transportation to Cecil County
- Develop a collaborative relationship and MOU with Cecil County Public Schools to better serve school-aged children
- Incorporate a blood pressure/hypertension evaluation as routine part of adult dental visit
- All dental patients without a medical home will be cross-referred for somatic and behavioral care to WCHC and Beacon Health

POST GRANT SUSTAINABILITY

- Third-party Payers and Sliding Fee Scale for revenue generation.
- Cost savings through clinical services provided in-kind by UMDS dental and hygiene students and specialty care provided by UMDS faculty.
- With increased capacity due to the addition of staff, established referral linkages from area public schools, health departments, and hospitals, the patient revenues will be adequate to sustain the project after the grant funding has ended.
- Develop additional revenue streams through integrating services such as primary care and behavioral health.

SUBSIDIZED CARE IN COMMUNITY



Anne Arundel Health Department, a two-year, \$200,000 grant in 2017 to expand access to emergency dental services for low-income adults.

- Partnership with two hospitals – Anne Arundel Medical Center and Baltimore Washington Medical Center.
- Builds on existing *Residents Access to a Coalition of Health (REACH) Program* by linking patients with dentists in the community and building the capacity of the existing dental clinics at the Health Department to serve more residents.



PURPOSE OF PROGRAM

REACH PLUS

**Residents Access to a Coalition of Health –
Providing Low Income Uninsured/Underinsured
Dental Support**

Expand emergency dental access for both low-income uninsured and underinsured adults with focus on diverting Anne Arundel County residents utilizing hospital EDs to community dental resources

KEY OBJECTIVES

- Increase capacity through patient care coordination
- Partner with both Anne Arundel Medical Center and University of Maryland Baltimore Washington Medical Center emergency departments for patient referrals
- Expand network of discounted private dental providers
- Increase capacity of DOH clinics for emergency services
- Build partnership with Anne Arundel Medical Center's Stanton Community Center

PROGRAM METRICS

- 10% decrease in ED visits by super utilizers resulting in reduced costs for dental encounters in ED
- Increase number of dental providers providing low cost/no cost care by four per year
- Increase number of adults seen in outpatient settings by 285 annually

POST GRANT SUSTAINABILITY

- Fee for Service
- MCO Credentialing/Medical Assistance billing
- Foundation grants and MCO Foundation partnerships
- Engage hospital partners to consider providing Community Benefit Dollars toward continuation of initiative

SUPPORTING EXPANDED CLINICS



Health Partners has received two grants in 2015 and 2017 totaling \$350,000 to provide dental care in two locations in Charles County, Waldorf and Nanjemoy (new site).

- Provided dental services to 2,026 individuals, more than two thirds of whom are Medicaid enrollees.
- Received more than \$287,420 through billing for services provided May 1, 2015 through October 31, 2017.
- Leveraged \$260,000 in **additional** funding (\$175,000 Weinberg, \$65,000 Charles County, and \$20,000 Delta Dental).

