COURSE DESCRIPTION/TITLE	NAME OF PROVIDER	COURSE DATE (S)	HOURS	WEBSITE/CONTACT
10 Arrangement Steps Essential For Families Selecting Cremation	Matthews International	1/1-12/31/2018	1	
10 Arrangement Steps Essential For Families Selecting Cremation	Matthews International	5/22/2019	1	
10 Technologies That Will Transform Your Business	National Funeral Directors Association (NFDA)	VARIOUS	2	www.NFDA.org
100th Annual Meeting Salt Lake City, UT	Selected Independent Funeral Homes	10/10-10/13/2018	9.5	-
2017 Annual All Staff Training With The FTC Funeral Rule	National Funeral Directors Association (NFDA)	SELF STUDY	4	www.NFDA.org
2017 Dodge Wreaths Across America Project	The Dodge Company	12/14-12/16/2017	7.5	
2017 Mid-Winter Retreat	MSFDA	2/10-2/12/2017	5	
2018 All Staff Annual FTC Rule Funeral Rule Review *Webinar	National Funeral Directors Association (NFDA)	5/3/2018	1	www.NFDA.org
2018 Annual Conference & Solution Center Part 1	Order Of The Golden Rule	4/4-4/5/2018	6	~
2018 Annual Conference & Solution Center Part 2	Order Of The Golden Rule	4/6/2018	3	
2018 Annual OSHA Required Training	David L. Bednar	3/22/2018	2	
2018 Annual OSHA Required Training	David L. Bednar	VARIOUS	2	
2018 Annual OSHA Required Training - Gasch's FH - Closed	David L. Bednar	1/17/2018	2	
2018 Annual OSHA Required Training - Hartzler FH - Closed	David L. Bednar	1/23/2018	2	
2018 Annual OSHA Required Training - Holloway FH - Closed	David L. Bednar	1/30/2018	2	
2018 Annual OSHA Required Training - Macnabb FH, Catonsville - Open To Employees Of The Funeral Home Only	David L. Bednar	4/10/2018	2	
2018 Annual OSHA Required Training - Open To Employees Of Harman Funeral Service Only	David L. Bednar	11/2/2018	2	
2018 Annual OSHA Required Training - Open To Employees Of Harman Funeral Service Only	David L. Bednar	11/7/2018	2	
2018 Annual OSHA Required Training - Patterson & Son's FH - Closed	David L. Bednar	1/18/2018	2	
2018 Crematory Operator & Cremation Arranger Certification Class	International Cemetery, Cremation and Funeral Association (ICCFA)	12/11-12/12/2018	+	
2018 Dodge Technical Series - Atlantic City	The Dodge Company	5/10-5/11/2018	9	
2018 Dodge Technical Series - Las Vegas, Nevada	The Dodge Company	11/8-11/9/2018	9	
2018 FTC Funeral Rule	National Funeral Directors Association (NFDA)	OPEN	3	
2018 Funeral Directors Convention and Expo	New Jersey Funeral Service Education Corp.	9/25-9/27/2018	8	
2018 ICCFA Annual Convention and Exposition	International Cemetery, Cremation and Funeral Association (ICCFA)	4/18-4/21/2018	13	
2018 MSFDA Mid-Winter Retreat	MSFDA	2/9-2/11/2018		
2018 NexGen Seminar	Selected Independent Funeral Homes	1/21-1/25/2018		
2018 NFDA Meet The Mentors Program	National Funeral Directors Association (NFDA)	3/12-3/13/2018	10.5	

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2018 PIMS Best Practices 101	Pittsburgh Institute Of Mortuary Science	3/16/2018	6	
2018 Wide World Of Sales Conference	International Cemetery, Cremation and Funeral Association (ICCFA)	1/10-1/12/2018	10	
2018 Young Professionals Event	Order Of The Golden Rule	2/25-2/27/2018	8	
2018 Young Professionals Event	Order Of The Golden Rule	2/25-/2/27/2018	8	
2019 All-Staff Annual FTC Funeral Rule	National Funeral Directors Association (NFDA)	6/13/2019	2	
2019 Annual All-Staff Training	National Funeral Directors Association (NFDA)	SELF STUDY	3	
2019 Annual Conference & Solution Center Part I	Order Of The Golden Rule	4/25-4/26/2019	5	
2019 Annual Conference & Solution Center Part II	Order Of The Golden Rule	4/27/2019	3	
2019 Annual Meeting	Selected Independent Funeral Homes	9/23-9/26/2018	10	
2019 Annual OSHA Training - Closed Program	David L. Bednar	VARIOUS 2019	2	
2019 Dodge Techincal Seminar - Las Vegas, Nevada	The Dodge Company	11/14-11/15/2019	9	
2019 Dodge Techincal Series - Savannah, GA	The Dodge Company	5/8-5/9/2019	9	
2019 Employee OSHA & MOSH (Maryland Occupational	March Funeral Homes	10/23/2019	3	
	Academy of Professional Funeral Service			
2019 Executive Leadership Summit	Practice	9/25-27/2019	9	
2019 Funeral Directors Convention And Expo	New Jersey Funeral Service Education Corp.	9/17-9/19/2019	12	
2019 ICCFA Crematory Operator And Cremation Arranger	International Cemetery, Cremation and Funeral Association (ICCFA)	12/11/2019 - 12/12/2019	12	
2019 National Funeral Directors Association Annual Convention	National Funeral Directors Association (NFDA)	10/27-10/30/2019	VARIES	
2019 Spring Management Summit	Selected Independent Funeral Homes	5/1-5/3/2019	7.5	
2019 Wide World Of Sales Conference	International Cemetery, Cremation and Funeral Association (ICCFA)	1/23-1/25/2019	9.5	
2019 Young Professionals Event - Change Starts Here Day 1	Order Of The Golden Rule	3/10/2019	3.5	
2019 Young Professionals Event - Change Starts Here Day 2	Order Of The Golden Rule	3/11/2019	4.5	
2020 Annual Conference & Solution Center, Part 1	Order Of The Golden Rule	4/20/2020	6	www.ogr.org
2020 Annual Conference & Solution Center, Part 2	Order Of The Golden Rule	4/21/2020	6	www.ogr.org
2020 Annual Meeting	Selected Independent Funeral Homes	9/30 -10/3/2020	10	www.selectedfuneralhomes.org
2020 Annual OSHA Training	David L Bednar, CFSP - Compliance Plus	VARIOUS	2	
2020 Annual Summit - Naples, Florida	MKJ Marketing	03/16-03/18/2020	10	www.mkjmarketing.com
2020 Annual Summit - Vail, Colorado	MKJ Marketing	03/02-03/04/2020	10	www.mkjmarketing.com
2020 Dodge Technical Seminar - Hawaii	^\s*\$	2/3 - 2/5/2020	12	www.dodgeco.com/
2020 Employee OSHA & Mosh Update	March Funeral Homes	12/13/2020	3	www.marchfh.com
2020 Executing Excellence: An ICCFA Virtual Leadership Conference	International Cemetery, Cremation and Funeral Association (ICCFA)	9/16 - 9/17/2020	5	www.ICCFA.com
2020 ICCFA Annual Convention And Exposition	International Cemetery, Cremation and Funeral Association (ICCFA)	3/30 - 4/02/2020	16.5	www.ICCFA.com

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2020 ICCFA Crematory Operator And Cremation	International Cemetery, Cremation and			
Arranger Certification	Funeral Association (ICCFA)	11/17 - 11/18/2020	14	www.ICCFA.com
2020 ICCFA Virtual Seminar Series: Fiscal	International Cemetery, Cremation and			
Management	Funeral Association (ICCFA)	2020	4	www.ICCFA.com
2020 Next Gen Seminar	Selected Independent Funeral Homes	1/26 - 1/30/2020	8	www.selectedfuneralhomes.org
2020 Spring Management Summit	Selected Independent Funeral Homes	04/29-05/01/2020	7.5	www.selectedfuneralhomes.org
2020 Summit (Holloway Funeral Homes)	Graystone Assoicates, Inc.	2/19 - 2/21/2020	3.5	
2020 Young Professionals Event: Shift Your Mindset, Grown Your Skillset Part 1	Order Of The Golden Rule	2/23/2020	4	
2020 Young Professionals Event: Shift Your Mindset, Grown Your Skillset Part 2	Order Of The Golden Rule	2/24/2020	4	
2021 Annual Meeting	Selected Independent Funeral Homes	9/22-25/2021	10	www.selectedfuneralhomes.org
2021 Annual OSHA Training	David L. Bednar	VARIOUS 2021	2	
2021 Dodge Technical Series	The Dodge Institute for Advanced Mortuary Studies	11/11-12/21	9	www.dodgeco.com/
2021 Funeral Directors Convention and Expo	New Jersey Funeral Service Education Corp.	9/21-23/2021	10	www.njsfda.org
•	International Cemetery, Cremation and Funeral	9/14-16/2021	5	www.ICCFA.com
2021 ICCFA Virtual Annual Conventions & Exposition	International Cemetery, Cremation and Funeral Association (ICCFA)	05/17-21/2021	15	www.ICCFA.com
2021 ICCFA Virtual Dead Talks: Back To Better	International Cemetery, Cremation and Funeral Association (ICCFA)	1/11 -2/11/2021		www.ICCFA.com
2021 National Disaster Medical System (NDMS) Training Summit	Health & Human Services Office of the Assistant Secretary for Preparedness and Response	9/2-4/2021	18	
2021 National Funeral Directors Association Annual Convention (36 Courses)	National Funeral Directors Association (NFDA)	10/17-20/2021	55	www.NFDA.org
2021 Nextgen Seminar	Selected Independent Funeral Homes	VARIOUS 2021	6	www.selectedfuneralhomes.org
2021 OSHA Annual Training	David Bednar, CFSP	VARIOUS 2021	1.5	
2021 Virtual Leadership Summit	International Order of the Golden Rule	9/21/2021	3	www.ogr.org
2022 Annual OSHA Training	David Bednar, CFSP	2022	2	
2022 CANA Symposium	Cremation Association of North America (CANA)	2/9-11/2022	7	www.cremationassociation.org
2022 OSHA Safety Course	National Funeral Directors Association (NFDA)	2022	3	www.nfda.org
4F - Product Knowledge	Batesville	VARIOUS	1	www.batesville.com
50 Shades Of Green	National Funeral Directors Association (NFDA)	VARIOUS	2	www.NFDA.org
A Brief History Of Preservation And Burial Practices	APEX continuing education solutions	VARIOUS	1	www.apexces.com
A Complete Walking Tour of the Mathews Aurora Hardwood Manufacturing Plant in			1	www.apexces.com
York, PA	Matthews International	VARIOUS 2021	2.5	
A Crash Course in Innovation: Hands on Workshop	National Funeral Directors Association (NFDA)	11/17/2021	3	www.NFDA.org

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	National Funeral Directors and Morticians		-	
A Framework for Financial Success A Funeral Home Facelift For Today's Modern Family	Association Inc. (NFDMA) National Funeral Directors Association (NFDA)	2/14/2022	1	
	, , , , , , , , , , , , , , , , , , ,	4/25/2020		www.NFDA.org
A Review Of Basic Embalming Procedures	Practicum Strategies	VARIOUS	4	www.pshomestudy.com/
Ada Compliance	National Funeral Directors & Morticians Association, Inc. (Nfd&Ma)	4/24/2018	1	
ADA Updates	Funeral Directors Association of Metropolitan DC	9/14/2021	1	
Advanced Embalming Techniques For Infants, Still Births, And The Unborn *Webinar	National Funeral Directors Association (NFDA)	3/11/2021	1	www.NFDA.org
After Suicide: How To Support Survivors Of The Loss	APEX continuing education solutions,	VARIOUS	2	www.apexces.com
All Stressed Out And Ready To Blow	National Funeral Directors Association (NFDA)	10/22/2020	1	www.NFDA.org
All-Staff Annual FTC Funeral Rule Review *Webinar	National Funeral Directors Association (NFDA)	6/11/2020	2	www.NFDA.org
Alleviating Disenfranchised Grief	National Funeral Directors Association (NFDA)	4/13/2019	1.5	
Alternative Funding for Long Term Care	Delmarva Funeral Service Assoc. (DFSA)	10/21/2021	1	N/A
Americans With Disability Act Compliance	Regulatory Support Services Inc.	VARIOUS	1	www.regulatorysupportservices.com
An Open House For Funeral Directors	The Living Legacy Foundation	12/13/2018	3	
Anatomical Donations 2018	Sol Levinson & Bros Funeral Home	10/1/2018	2	
Annual Embalming Seminar	Maryland State Funeral Directors Association (MSFDA)	9/11/2019	6	
Approaching Trauma Cases With Confidence	National Funeral Directors Association (NFDA)	2021	3	www.NFDA.org
Approaching Trauma Cases with Confidence	National Funeral Directors Association (NFDA)	2022	3	www.nfda.org
Approaching Trauma Class With Confidence	National Funeral Directors Association (NFDA)	2020	6	www.NFDA.org
Are You In The 40 Percent? Planning For Succession	National Funeral Directors Association (NFDA)	VARIOUS	2	www.NFDA.org
Are You Secure? (No, You're Not!) Digital Security And You	National Funeral Directors Association (NFDA)	VARIOUS	2	www.NFDA.org
Are You Stressed & Signed & Solutions	Арех	2020	4	www.apexces.com
Are You Stressed? Signed & Solutions	APEX continuing education solutions, Remo Portelli	2021	4	www.apexces.com
Asian Cultural In Cremation Arranging	National Funeral Directors Association (NFDA)	VARIOUS	2	www.NFDA.org
Association Rebound & Recover: Hope for the Future	National Funeral Directors Association (NFDA)	8/3/2021	1	www.NFDA.org
Associations: A Plan For Recovery Part 1	National Funeral Directors Association (NFDA)	08/03 - 08/20/2020	1.5	www.NFDA.org
Associations: A Plan For Recovery Part 2	National Funeral Directors Association (NFDA)	08/03 - 08/20/2020	1.0	www.NFDA.org
Avoiding Cremation Litigation: Don't Let Your Profits Go Up The Stack	National Funeral Directors Association (NFDA)	2/18/2021	1	www.NFDA.org
Awareness And Response For The Opioid Crisis *Webinar	National Funeral Directors Association (NFDA)	3/22/2018	1	
Back Safety	Sci Management/Dignity University	VARIOUS	1.5	www.dignity.university.com
Background On Wood Species And Wood Casket Manufacturing	Warfield-Rohr Casket Company	11/12/2020, 11/19/2020	3	www.warfield-rohr.com

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Background On Wood Species And Wood Casket Manufacturing	Warfield-Rohr Casket Company	9/14, 9/21, 9/30/2020	3	www.warfield-rohr.com
Background on Wood Species and Wood Casket				
Manufacturing	Warfield – Rohr Casket Co., Andrew Osmeyer	VARIOUS	3	www.warfield-rohr.com
Be The Best Crematory Operator In Your Community	National Funeral Directors Association (NFDA)	VARIOUS	4	www.NFDA.org
Best Practices for Educating Families About the Differences in Caskets	Matthews International	VARIOUS	1	
Best Practices for Running Your Business	National Funeral Directors Association (NFDA)	10/17/2021	1	www.NFDA.org
Better Boards, Better Meetings, Better Committees	National Funeral Directors Association (NFDA)	8/4/2021	1.5	www.NFDA.org
Better Communication With Families	Washington Wilbert Vault Works, Inc	VARIOUS	1	www.washingtonwilbert.com
Beyond Price-Your Guide To Mastering Cremation Phone Inquires	National Funeral Directors Association (NFDA)	VARIOUS	2	www.NFDA.org
Beyond The 5 Stages: Understanding Modern Grief Theory	What's Your Grief LLC	10/8/2018	6	
Bloodborne Pathogens	Sci Management/Dignity University	VARIOUS	1	www.dignity.university.com
Bloodborne Pathogens	WebCE (Formerly Known As Funeral CE)	VARIOUS	3	www.webce.com/funeral-ce
Branding And Beyond - Achieving Peak Marketing Success	National Funeral Directors Association (NFDA)	10/14/2018	1	
Breakout By Office	National Funeral Directors Association (NFDA)	08/03 - 08/20/2020	2	www.NFDA.org
Breakout By Office	National Funeral Directors Association (NFDA)	8/2/2021	2	www.NFDA.org
Breakout By Office	National Funeral Directors Association (NFDA)	7/14/2019	2	
Bringing Ritual To Cremation Arranging	National Funeral Directors Association (NFDA)	VARIOUS	2	www.NFDA.org
Bulding A Brand For Your Business: How To Distinguish Your Funeral Home From The Competition	National Funeral Directors Association (NFDA)	07/14 - 07/28/2020	1	www.NFDA.org
Burial With Military Honors Best Practices	funeralcontinuingeducation.com	VARIOUS	3	w.funeralcontinuingeducation.com/
Business Morals & Ethics	Practicum Strategies	VARIOUS	4	www.pshomestudy.com/
Business Succession Planning *Webinar	National Funeral Directors Association (NFDA)	9/27/2018	1	
CANA's 101 St Cremation Innovation Convention	Cremation Association of North America (CANA)	7/3-8/2/2019	10	info@cremationassociation.org
CANA'S 102nd VIRTUAL CONVENTION	Cremation Association of North America (CANA)	08/05 - 08/06/2020	4	info@cremationassociation.org
CANA's 103rd Cremation Innovation Convention	Cremation Association of North America (CANA)	8/12-13/2021	9	info@cremationassociation.org
CANA's 2018 Cremation Symposium	Cremation Association of North America (CANA)	2/6/2018	6	
CANA's 2019 Cremation Symposium	Cremation Association of North America (CANA)	2/5-2/7/2019	7.5	
CANA's 2019 Cremation Symposium	Cremation Association of North America (CANA)	2/5-2/7/2019	7.5	
CANA's Crematory Operations Certification Program	Cremation Association of North America (CANA)	VARIOUS	8	www.cremationassociation.org

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CANA's Crematory Operations Certification Program	Cremation Association of North America (CANA)	9/14/18, 10/24/18	6	
CANA's Crematory Operations Certification Program - Atlanta, GA	Cremation Association of North America (CANA)	10/22/2019		
CANA's Crematory Operations Certification Program - Houston, TX	Cremation Association of North America (CANA)	11/13/2019		
CANA's Crematory Operations Certification Program- Albany, NY	Cremation Association of North America (CANA)	10/9/2019	6	
CANA's Crematory Operations Certification Program- Whittier, CA	Cremation Association of North America (CANA)	2/26/2019	6	
CANA's Crematory Operations Certification Program- Baltimore, MD	Cremation Association of North America (CANA)	4/24/2019	6	
CANA's Crematory Operations Certification Program- Dallas, TX	Cremation Association of North America (CANA)	6/14/2019	6	
CANA's Crematory Operations Certification Program- Louisville, KY	Cremation Association of North America (CANA)	7/31/2019	6	
CANA's Crematory Operations Certification Program- Minneaplis, MN	Cremation Association of North America (CANA)	5/7/2019	6	
CANA's Crematory Operations Certification Program- Seattle, WA	Cremation Association of North America (CANA)	6/6/2019	6	
CANA's ONLINE Crematory Operations Certification Pro		2022	8	www.cremationassociation.org
CANA's ONLINE Crematory Operations Certification Program (COCP)	Cremation Association of North America (CANA)	2022	8	www.cremationassociation.org
Caring for Families and Caring for Yourself in a Pandemic	March Funeral Homes/Marcorp LTD	4/22/2021, 4/25/2021	2	www.marchfh.com
Casket Manufacturing And History Closed	Warfield-Rohr Casket Company	10/23-10/25/2018, 11/11-11/20/2018		
Casket Manufacturing and History of York Wood Pant Tour	Warfield-Rohr Casket Company	VARIOUS 2020	4	www.warfield-rohr.com
Casket Selection: Helping Families See Value	Matthews International	VARIOUS	1	www.matw.com
CCBC Studies Anatomy With Poland & Germany	ССВС	4/3/2019, 4/24/2019	6	
CCBC Update/Tour	ССВС	4/3/2019 & 4/24/2019		
Cemetery Customs From Around The World	National Funeral Directors Association (NFDA)	10/16/2018	1	
Certified Preplanning Consultant Correspondence Option	National Funeral Directors Association (NFDA)	VARIOUS	6	www.NFDA.org
Certified Preplanning Consultant Program	National Funeral Directors Association (NFDA)	2022	15	www.NFDA.org
Civilian Response To Active Shooter Events	Delmarva Funeral Service Assoc. (DFSA)	10/24/2019	2	ž
Coffee Hour With The Cremation Experts	National Funeral Directors Association (NFDA)	1/24/2019	1	
Communicable Disease And Funeral Professionals	Funeral Service Academy	VARIOUS	1	www.funeralcourse.com
Communicating Effectively With Seniors	WebCE (Formerly Known As Funeral CE)	VARIOUS	2	www.webce.com/funeral-ce

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Comparing Trusting & Insurance /Industry Trends For Funeral Service Professionals	Earl Schley	2/21/2018	2	
Complaint Resolution	Sci Management/Dignity University	VARIOUS	l	www.dignity.university.com
Compliance All Stars - Ae You The A-Team Or F-Troop	Edward Ranier	VARIOUS	1	N/A
Complying With The Federal Trade Commission Funeral Rule	Funeral Service Academy	VARIOUS	3	www.funeralcourse.com
Complying With The FTC Funeral Rules	funeralcontinuingeducation.com	VARIOUS	2	w.funeralcontinuingeducation.com/
Complying With The Funeral Rule	Practicum Strategies	VARIOUS	6	www.pshomestudy.com/
Complying With The Funeral Rule	Maryland State Funeral Directors Association (MSFDA)	VARIOUS	1	v.MSFDA.net/continuing-education/
Conflict Management For Funeral Directors: Successful Interpersonal Communication Practices	National Funeral Directors Association (NFDA)	VARIOUS	4	www.NFDA.org
Conflict Management for Funeral Directors: Successful Interpersonal Communication Practices	National Funeral Directors Association (NFDA)	2022	4	www.nfda.org
Conflict Resolution For Funeral Directors	WebCE (Formerly Known As Funeral CE)	2021	3	www.webce.com/funeral-ce
Connecting With The LGBT Community	National Funeral Directors Association (NFDA)	08/03 - 08/20/2020	1	www.NFDA.org
Connecting With Women: The World's Most Powerful Consumer	National Funeral Directors Association (NFDA)	VARIOUS	2	www.NFDA.org
Control The Conversation: How To Charm, Deflect, And Defend Your Position Through Any Line Of Questioning	National Funeral Directors Association (NFDA)	VARIOUS	4	www.NFDA.org
Coping With Stress As A Funeral Director	Practicum Strategies	VARIOUS	4	www.pshomestudy.com/
COVID 19 Update	Maryland State Funeral Directors Association (MSFDA)	2/4/2022	1	https://msfda.net/
COVID-19	Delmarva Funeral Service Assoc. (DFSA)	4/8/2021	2	info@delmarvafuneralservice.com
COVID-19 Prevention Programs and the Top 10 OSHA	National Funeral Directors Association (NFDA)	5/13/2021	1	www.NFDA.org
Create Experiences, Gain Market Share	National Funeral Directors Association (NFDA)	VARIOUS	2	www.NFDA.org
Creating Loyalty And Lifelong Memories Through Creative Customer Engagement	National Funeral Directors Association (NFDA)	VARIOUS	4	www.NFDA.org
Creating Memorable Experiences Inside Your Funeral Home	National Funeral Directors Association (NFDA)	11/16/2021	1	www.NFDA.org
Creating Small Moments Of Ceremony During The Initial Transfer	National Funeral Directors Association (NFDA)	4/7/2021	1	www.NFDA.org
Creative Marketing For Funeral Homes	APEX continuing education solutions	VARIOUS	1	www.apexces.com
Cremation & Business Planning	Batesville	11/23/2018	3	
Cremation & The Environment Online Course	Cremation Association of North America (CANA)	VARIOUS	1	www.cremationassociation.org
Cremation Arrangement Conference Best Practices	Cremation Association of North America (CANA)	VARIOUS	2	www.cremationassociation.org
Cremation Certification Program	National Funeral Directors Association (NFDA)	VARIOUS	7	www.NFDA.org
Cremation Conference	National Funeral Directors Association (NFDA)	2/24-2/25/2018	8	

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Cremation Decisions & Options	Earl L. Canapp, Ruck Funeral Home	1/27/2020	1	
Cremation Innovations Summit	Kates Boylston Publications	9/28/2018	6	
Cremation Innovators Summit	Kates-Boylston Publications	9/10/2021	5.5	https://kates-boylston.com/
Cremation Intensive	Graystone Associates, Inc Alan McGrew	5/13/2021	6	N/A
Cremation Intensive	Graystone Associates, Inc.	9/8/2021	6	N/A
Cremation Litigation: How To Avoid The Courthouse And What To Do When You Can't	National Funeral Directors Association (NFDA)	4/16/2020	1	www.NFDA.org
Cremation Prearrangement Conference Best Practices	WebCE (Formerly Known As Funeral CE)	VARIOUS	2	www.webce.com/funeral-ce
Cremation Required Authorizations & Disposition Of Body	Earl L. Canapp, Ruck Funeral Home	1/13/2020	1	
Cremation Strategies Conference	Kates-Boylston Publications	12/3/2021	5.5	https://kates-boylston.com/
Cremation Success Seminar	National Funeral Directors Association (NFDA)	2/15-16/2022	6	www.NFDA.org
Cremation Theory	Sci Management/Dignity University	VARIOUS	1	_
Cremation-Required Authorizations & Disposition	Earl L. Canapp, Ruck Funeral Home	1/21/2019	1	
Cremation: The Concept, The Client, The Caring	Practicum Strategies	VARIOUS	4	www.pshomestudy.com/
Cremation: The Process	Practicum Strategies	VARIOUS	4	www.pshomestudy.com/
Cremation: Yesterday Today & Tomorrow	Practicum Strategies	VARIOUS	4	www.pshomestudy.com/
Crematory Operations Certification Program- Edmond, OK	Cremation Association of North America (CANA)	3/9/2018	6	
Crematory Operations Certification Program- Whittier, CA	Cremation Association of North America (CANA)	2/27/2018	6	
Crucial Conversations: Tools For Communicating More Effectively In Funeral Service	Practicum Strategies	3/13/2020	3	
Cuban Funeral Customs	ССВС	4/3/2019 & 4/24/2019	1	
Cultural Diversity/Cultural Awareness In Funerals	Maryland State Funeral Directors Association (MSFDA)	VARIOUS	1	v.MSFDA.net/continuing-education/
Customer Care	Delmarva Funeral Service Assoc. (DFSA)	1/18/2018	2	
Cyber Security and the Bereavement Industry	Zebra Credits, Inc.	2021-2022	1	www.zebracredits.com
Cycle Of Excellence: Financial Fundamentals	Graystone Associates, Inc.	9/24 - 9/26/2019	18	
Dancing On The Edge Of A Revolution: Helping People And Building Business In The Connected World	National Funeral Directors Association (NFDA)	10/28/2019	1	
Dead Talks: Focus On Success 2020	International Cemetery, Cremation and Funeral Association (ICCFA)	1/15 - 1/17/2020	12.5	www.ICCFA.com
DEADTALKS 2022: The Pre-Need Conversation	International Cemetery, Cremation and Funeral Association (ICCFA)	1/12-14/2022	10	www.ICCFA.com
Dealing With Communicable Diseases And Aids	Practicum Strategies	VARIOUS	4	www.pshomestudy.com/
Death Café' Culture And Before I Die	National Funeral Directors Association (NFDA)	4/18/2019	1	
Death Care Marketing:25 FAQ's	National Funeral Directors Association (NFDA)	VARIOUS	6	www.NFDA.org
Death Care Trends That Are Changing Traditions	WebCE (Formerly Known As Funeral CE)	VARIOUS	2	www.webce.com/funeral-ce

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Deathcare Marketing: 25 FAQs	National Funeral Directors Association (NFDA)	2022	6	www.nfda.org
Defensive Driving	Dignity University	VARIOUS	1	www.dignity.university.com
Defensive Driving	Sci Management/Dignity University	ONLINE	1	
Defusing Conflicts In The Arrangements Office	National Funeral Directors Association (NFDA)	4/7/2021	1	www.NFDA.org
Defusing Conflicts In The Arrangements Office	National Funeral Directors Association (NFDA)	11/12/2020	1	www.NFDA.org
Demonstration of Soft Tissue Repair	National Funeral Directors Association (NFDA)	VARIOUS	4	www.nfda.org
Difficult Case, Donor Case And Autopsies	Maryland State Funeral Directors Association (MSFDA)	4/1/2021	2	v.MSFDA.net/continuing-education/
Digital Marketing Done Right *Webinar	National Funeral Directors Association (NFDA)	11/18/2018		
Diversity & Inclusion	National Funeral Directors & Morticians Association, Inc. (NFD&MA)	4/22/2018	1	
DNA Preservation For Funeral Professionals	National Funeral Directors Association (NFDA)	2/8/2018	1	
Do Funerals Matter? The Purposes And Practices Of Death Rituals In Global Perspective	National Funeral Directors Association (NFDA)	VARIOUS	6	www.NFDA.org
Do-It -Yourself Memorials (With A Little Help From The Funeral Director	National Funeral Directors Association (NFDA)	1/11/2018	1	
Do-It-Yourself-Memorials (With A Little Help From The Funeral Director)	National Funeral Directors Association (NFDA)	VARIOUS	2	www.NFDA.org
Do–It-Yourself Memorials (with a Little Help from the Funeral Director)	National Funeral Directors Association (NFDA)	2022	2	www.nfda.org
Dodge 2018 Summer Wreaths Across America	The Dodge Company	8/23-8/25/2018	7.25	
Doric Vault And Chesapeake Plant Tour	Delmarva Funeral Service Assoc. (DFSA)	9/28/2018	6	
E-Commerce Mastermind	MKJ Marketing	2/28/2019 & 3/14/2019	6	
Educating The Families You Serve About The "Why" Of The Funeral	Order Of The Golden Rule	10/25-10/26/2019	8.5	
Educating Families You Serve About The Why Of The Funeral: A Guide For Funeral Home Staff	National Funeral Directors Association (NFDA)	VARIOUS	6	www.NFDA.org
Effective Communication Immediately Following Death	What's Your Grief LLC	9/5/18, 11/28/2018	3	
Effective Communication Skills	Dignity University	VARIOUS	1	www.dignity.university.com
Effective Communication Skills	Sci Management/Dignity University	ONLINE	1	
Effective Employee Counseling	Dignity University	VARIOUS	1	www.dignity.university.com
Effective Employee Counseling	Sci Management/Dignity University	ONLINE	1	
Effective Flowers For Funerals And Funeral Directors	Flowers & Fancies	6/3/2019	2	
Effective Supervision	Dignity University	VARIOUS	1	www.dignity.university.com
Effectively Recruiting and Retaining Top Talent: Challenges Facing	KAVOD - Independent Jewish Funeral Chapels	10/18/2021	2	N/A
Embalming & Restorative Arts Seminar	National Funeral Directors Association (NFDA)	9/16-17/2021	9.25	www.NFDA.org
Embalming And Restorative Arts Seminar	National Funeral Directors Association (NFDA)	5/17, 5/18/2018	9.75	
Embalming And Restorative Arts Seminar	National Funeral Directors Association (NFDA)	5/16-5/17/2019	9.75	

COURSE DESCRIPTION/TITLE	NAME OF PROVIDER	COURSE DATE (S)	HOURS	WEBSITE/CONTACT
Embalming Chemistry	Practicum Strategies	VARIOUS	4	www.pshomestudy.com/
Embalming Difficult Cases: Donor Cases	National Funeral Directors Association (NFDA)	VARIOUS	6	www.NFDA.org
Embalming Perspectives & Paradigms Challenged	National Funeral Directors Association (NFDA)	VARIOUS	6	www.NFDA.org
Embalming Perspectives and Paradigms Challenged	National Funeral Directors Association (NFDA)	2022	6	www.nfda.org
Embalming Risk Management	National Funeral Directors Association (NFDA)	VARIOUS	2	www.NFDA.org
Embalming Risk Management 4.0	National Funeral Directors Association (NFDA)	VARIOUS	3	www.nfda.org
Embalming Seminar Sheraton Hotel Columbia, MD	MSFDA	9/12/2017	6	_
Embalming Standards Of Care	National Funeral Directors Association (NFDA)	VARIOUS	6	www.NFDA.org
Embalming The Obese Case	National Funeral Directors Association (NFDA)	VARIOUS	3	www.NFDA.org
Embalming the Obese Case	National Funeral Directors Association (NFDA)	2022	3	www.nfda.org
Embalming: Autopsies & Organ/Tissue Donors	Funeral Service Academy	VARIOUS	1	www.funeralcourse.com
Embalming: Disease And Conditions	Funeral Service Academy	VARIOUS	3	www.funeralcourse.com
Embracing Diversity: Tapping Into Your Team's Unique Strengths *Webinar	National Funeral Directors Association (NFDA)	11/8/2018		
Employee Recruitment & Retention In Funeral Service	Practicum Strategies	VARIOUS	4	www.pshomestudy.com/
Establishing Your Credibility As A Funeral Director	National Funeral Directors Association (NFDA)	VARIOUS	2	www.NFDA.org
Ethical Business Practices For Funeral Directors	WebCE (Formerly Known As Funeral CE)	VARIOUS	2	www.webce.com/funeral-ce
Ethics For Funeral Directors	Practicum Strategies	VARIOUS	4	www.pshomestudy.com/
Ethics For The Modern Funeral Professional	Maryland State Funeral Directors Association (MSFDA)	VARIOUS	1	v.MSFDA.net/continuing-education/
Ethics, Attitude And Customer Service	funeralcontinuingeducation.com	VARIOUS	3	w.funeralcontinuingeducation.com/
Everyday Ethics In Funeral Service	Practicum Strategies	VARIOUS	4	www.pshomestudy.com/
Exceptional Value	Graystone Associates	12/13-17/2021	7	<u>N/A</u>
Exploring Cross Cultural Communications	Office Of Minority Health And Health Disparities	VARIOUS	1	www.dhmh.maryland.gov/mhhd
Exploring The Grief Overdose And Addition	What's Your Grief LLC	11/14/2018	3	
Final Expense Insurance	WebCE (Formerly Known As Funeral CE)	VARIOUS	2	www.webce.com/funeral-ce
Finding Success In An Age Of Uncertainty	National Funeral Directors Association (NFDA)	08/03 - 08/20/2020	1	www.NFDA.org
Fire Safety	Dignity University	VARIOUS	1	www.dignity.university.com
Fire Safety	Sci Management/Dignity University	ONLINE	1	
Five Important Etiquette Tips For Professionals	National Funeral Directors Association (NFDA)	11/8/2018	1	
Five Keys To Cremation Success	National Funeral Directors Association (NFDA)	VARIOUS	2	www.NFDA.org
Focus On Preneed: Spend Downs, Contracts, And Consumer	National Funeral Directors Association (NFDA)	VARIOUS	2	www.NFDA.org
Forever In Our Hearts - Dealing With Different Types Of Perinatal Loss	The Living Legacy Foundation	3/27/2020	6	
Forklift Safety	Dignity University	VARIOUS	1	www.dignity.university.com
Forklift Safety	Sci Management/Dignity University	ONLINE	1	
Formaldehyde Awareness Training	Dignity University	VARIOUS	1	www.dignity.university.com

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Formaldehyde Awareness Training	Sci Management/Dignity University	ONLINE	1	
FTC Compliance: Handling The General Price List	National Funeral Directors Association (NFDA)	VARIOUS	4	www.NFDA.org
FTC Funeral Rule	Earl L. Canapp, Ruck Funeral Home	1/7/2019	1	
FTC Funeral Rule	Earl L. Canapp, Ruck Funeral Home	1/6/2020	1	
FTC Funeral Rule: Reducing Your Risk	National Funeral Directors Association (NFDA)	VARIOUS	3	www.NFDA.org
FTC Learn From Mistakes, Emergency Action Plan-It's Not Just Fires, And Disposition Authority And Complications	Regulatory Support Services Inc.	VARIOUS	3	www.regulatorysupportservices.com
FTC Pricing Special Services And Telephone Shoppers	Edward Ranier	VARIOUS	1	N/A
FTC Review	Funeral Directors Association of Metropolitan DC	9/14/2021	1	
FTC Trivia - Back To Basics	Regulatory Support Services Inc.	VARIOUS	1	vww.regulatorysupportservices.com
FTC- Funeral Rule	Sci Management/Dignity University	ONLINE	2	
FTC- Funeral Rule: Are Changes On The Horizon?	Edward Ranier	VARIOUS	1	N/A
FTC-Funeral Rule	Dignity University	VARIOUS	2	www.dignity.university.com
FTC/OSHA Common Compliance Problems and Solutions	Regulatory Support Services Inc.	VARIOUS	1	www.regulatorysupportservices.com
 Funeral and Mental Health	APEX continuing education solutions, Todd Van Beck	2021	1.	
Funeral At-Need Contracts	Dignity University	-	4	
Funeral At-Need Contracts	Sci Management/Dignity University	VARIOUS ONLINE	1	www.dignity.university.com
Funeral Customs With Military Honors	WebCE (Formerly Known As Funeral CE)	2021	2	// // // // // // // // // // // // //
Funeral Director Burnout	Tri-County Funeral Directors Association	5/9/2019	2	www.webce.com/funeral-ce
Funeral Director Bullis: Module 3	Graystone Associates, Inc.		6.25	N1/A
Funeral Director Skills: Module 3	Graystone Associates, Inc.	07/23 - 07/25/2020 09/28 - 9/30/2020	6.25	N/A N/A
Funeral Director's Skills: Module S	Graystone Associates, Inc.			
		5/6 - 5/7/2020	7	N/A
Funeral Directors And Morticians Funeral Home & The Tax Law	Earl L. Canapp, Ruck Funeral Home National Funeral Directors & Morticians Association, Inc. (NFD&MA)	2/18/2018	2	
Funeral Home And Heroin Overdose Training	funeralcontinuingeducation.com	2021-2022	2	w.funeralcontinuingeducation.com/
Funeral Home Safety Overview	Funeral Service Academy	VARIOUS	1	www.funeralcourse.com
Funeral Industry Seminar	KBSTM CPA's, Richard A. Neuman	12/15/2021	2	N/A
Funeral Industry Seminar	KBSTM, CPAS: Richard Neuman	12/16/2020	2	rneuman@kbstm.com
Funeral Industry Seminar	Rich Neuman	1/24-1/25/2018	8.5	
Funeral Industry Seminar	KBSTM, CPAS: Richard Neuman	12/19/2018	2	
Funeral Industry Seminar	MSFDA	12/20/2017	2	
Funeral Industry Seminar	Rich Neuman	12/20/2017	2	
Funeral Operations During a Pandemic	WebCE (Formerly Known As Funeral CE)	2021	3	www.webce.com/funeral-ce
Funeral Personalization And Family Engagement	WebCE (Formerly Known As Funeral CE)	VARIOUS	3	www.webce.com/funeral-ce

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Funeral Products And The Environment	funeralcontinuingeducation.com	VARIOUS	2	w.funeralcontinuingeducation.com/
Funeral Service 2020: Fear And Opportunity	Practicum Strategies	3/13/2020	3	
Funeral Service Business Plan Conference	Kates-Boylston Publications	12/1-2/2021	10	https://kates-boylston.com/
Funeral Service Ethics	National Funeral Directors Association (NFDA)	VARIOUS	2	www.nfda.org
Funeral Service Ethics	APEX continuing education solutions,	VARIOUS	2	www.apexces.com
Funeral Service Ethics	Funeral Service Academy	VARIOUS	3	www.funeralcourse.com
Funeral Service In A Pandemic	Edward Ranier	VARIOUS	1	N/A
Funeral Values	Practicum Strategies	VARIOUS	6	www.pshomestudy.com/
FuneralFuneralMoving Families From Grieving To Remembrance	Matthews International	2020	1	www.matw.com
Funerals And Mental Health	Арех	VARIOUS	4	www.apexces.com
Funerals Build Resilient Kids *Webinar	National Funeral Directors Association (NFDA)	11/17/2018	1	
Funerary Ethics And Best Practices	funeralcontinuingeducation.com	VARIOUS	3	w.funeralcontinuingeducation.com/
Future's Forum *Webinar	National Funeral Directors Association (NFDA)	5/7-5/8/2020	10	
Getting Creative With Cremation Families, Virginia Pre-Need, Virginia Laws And Regulations, EDRS Updates	Virginia Morticians Association	11/6/2019	5	
Ghana Studies Abroad	ССВС	4/3/2019 & 4/24/2019	0.5	
Give And Take: Why Helping Others Drives Our Success	National Funeral Directors Association (NFDA)	VARIOUS	6	www.NFDA.org
Going Green In 2019	National Funeral Directors Association (NFDA)	8/22/2019	1	
Graduating Grief	National Funeral Directors Association (NFDA)	11/16/2021	1	www.NFDA.org
Green Burial 101	APEX continuing education solutions	VARIOUS	2	www.apexces.com
Green Burials: Ritual and Ceremony	National Funeral Directors Association (NFDA)	8/18/2021	1	www.NFDA.org
Green Perspectives From Two Generations *Webinar	National Funeral Directors Association (NFDA)	4/19/2018	1	
Grief 101 For Funeral Directors	Practicum Strategies	VARIOUS	4	www.pshomestudy.com/
Grief And Cultural Competence: Hispanic Traditions	Funeral Service Academy	VARIOUS	1	www.funeralcourse.com
Grief And Cultural Competence: Jewish Traditions	Funeral Service Academy	VARIOUS	1	www.funeralcourse.com
Grief And Cultural Competence: The African American Diaspora	Funeral Service Academy	VARIOUS	1	www.funeralcourse.com
Grief Below The Poverty Line	What's Your Grief LLC	9/12/2018	3	
Grief Management: An Overview For Funeral Professionals	Funeral Service Academy	VARIOUS	3	www.funeralcourse.com
Grief Therapy - Therapy Dogs: A Man's Best Friend	National Funeral Directors Association (NFDA)	9/10/2020	1	www.NFDA.org
Grief, Trauma & Resilience: Caring for Ourselves and Our Families	National Funeral Directors Association (NFDA)	11/17/2021	1	www.NFDA.org
Grieving Memorials	Maryland State Funeral Directors Association (MSFDA)	2/8/2020	1	
Grit: The Power Of Passion And Perseverance	National Funeral Directors Association (NFDA)	VARIOUS	6	www.NFDA.org

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Ground Penetrating Radar to Locate Unmarked				
Graves	Delmarva Funeral Service Assoc. (DFSA)	9/14/2021	2	http://delmarvafuneralservice.com/
Growing An Ethical & Effective Online Presence - Expanding Your Reach	What's Your Grief LLC	10/2/2018	3	
Hazard Communication	Sci Management/Dignity University	VARIOUS	1	www.dignity.university.com
Hazardous Chemicals/Toxic Substances	Practicum Strategies	VARIOUS	4	www.pshomestudy.com/
Hearing Protection	Dignity University	VARIOUS	1	www.dignity.university.com
Helpful Embalming Tips	National Funeral Directors Association (NFDA)	4/25/2020	1.5	www.NFDA.org
Helpful Embalming Tips	National Funeral Directors Association (NFDA)	4/7/2021	1	www.NFDA.org
Helping Families After Suicide Loss	National Funeral Directors Association (NFDA)	VARIOUS	2	
Helping Parents Cope With Unexpected Death	funeralcontinuingeducation.com	VARIOUS	1	w.funeralcontinuingeducation.com/
Helping Parents Help Children Cope With Death	funeralcontinuingeducation.com	VARIOUS	1	w.funeralcontinuingeducation.com/
High Risk Direct Disposals: Lessons Learned From Ebola Outbreak	WebCE (Formerly Known As Funeral CE)	2021	5	www.webce.com/funeral-ce
Hiring, Training & Retaining	Dignity University	VARIOUS	1	www.dignity.university.com
Hiring, Training, & Retaining	Sci Management/Dignity University	ONLINE	1	
Honor, Duty, Sacrifice	National Funeral Directors Association (NFDA)	10/30/2019	1	
Hospice Explained	Maryland State Funeral Directors Association (MSFDA)	VARIOUS	1	
Hospice From The Inside Out	National Funeral Directors Association (NFDA)	VARIOUS	2	www.NFDA.org
How Do We Tell The Children?	Practicum Strategies	VARIOUS	4	www.pshomestudy.com/
How End Of Life Doulas Are Changing The Face Of Dying	National Funeral Directors Association (NFDA)	VARIOUS	2	www.NFDA.org
How End Of Life Doulas Are Changing The Face Of Dying	National Funeral Directors Association (NFDA)	4/14/2019	1.5	
How Green Practices Benefit Your Business	National Funeral Directors Association (NFDA)	VARIOUS	4	www.NFDA.org
How to Deal with the Media, Dr. Hari Close, II	Funeral Directors & Morticians Association of Maryland, Inc	4/10/2021	1	N/A
How To Handle Phone Information Seekers	Batesville	VARIOUS	1	www.batesville.com
How To Handle Phone Information Seekers - Workshop	Batesville	VARIOUS	2	
How To Simplify The Casket Selection Experience	Batesville	VARIOUS	1	www.batesville.com
How Vaults Are Made And How We Can Serve You	Trigard Babylon Vault	10/9/2018	3	
I Want to Own, Where Do I Start?	National Funeral Directors and Morticians Association Inc. (NFDMA)	2/14/2022	1	
ICCFA University, College of Cremation	International Cemetery, Cremation and Funeral Association (ICCFA)	7/23-28/21	24.5	www.ICCFA.com
ICCFA University, College of Funeral Home Management	International Cemetery, Cremation and Funeral Association (ICCFA)	7/23-28/21	24.5	www.ICCFA.com
ICCFA University, College of Hospitality & Customer Experience	International Cemetery, Cremation and Funeral Association (ICCFA)	7/23-28/21	24.5	www.ICCFA.com

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ICCFA University, College of Land Management &	International Cemetery, Cremation and			
Grounds Operations	Funeral Association (ICCFA)	7/23-28/21	25.5	www.ICCFA.com
	International Cemetery, Cremation and			10051
ICCFA University, College of Leadership	Funeral Association (ICCFA) International Cemetery, Cremation and	7/23-28/21	24.5	www.ICCFA.com
ICCFA University, College of the 21st Century	Funeral Association (ICCFA)	7/23-28/21	24.5	www.ICCFA.com
ICCFA University, J. Asher Neel College of Sales & Marketing	International Cemetery, Cremation and Funeral Association (ICCFA)	7/23-28/21	24.5	www.ICCFA.com
Identification Procedures	Dignity University	VARIOUS		www.dignity.university.com
Identification Procedures	Sci Management/Dignity University	ONLINE	1.5	<u></u>
Infant Embalming Techniques	APEX continuing education solutions, Todd	VARIOUS	3	www.apexces.com
Initial OSHA Training	David L Bednar, CFSP - Compliance Plus	VARIOUS	3	
Inside Out Coaching	Batesville	VARIOUS		www.batesville.com
Inside The Courthouse	National Funeral Directors Association (NFDA)	4/25/2020		www.NFDA.org
Inside The Courthouse	National Funeral Directors Association (NFDA)	4/7/2021		www.NFDA.org
Insight Into Hospice	Delmarva Funeral Service Assoc. (DFSA)	3/15/2018		
Insight Into Organ & Tissue Donation	Delmarva Funeral Service Assoc. (DFSA)	4/19/2018		
Inspire.Engage.Grow Symposium	Messenger	4/29/2020		tfetters@messengerLLC.com
Intercultural Burials	WebCE (Formerly Known As Funeral CE)	2021	5	www.webce.com/funeral-ce
Intermediate Marketing For Funeral Directors	Practicum Strategies	VARIOUS	6	www.pshomestudy.com/
Interpersonal Skills	Graystone Associates	12/13-17/2021	7	N/A
Introduction To Accounting For The Funeral Director	Practicum Strategies	VARIOUS	4	www.pshomestudy.com/
Introduction To Setting New Standard: The Cremation Arrangement	Batesville	VARIOUS	1	www.batesville.com
Investment Management For The Funeral Director	Practicum Strategies	VARIOUS	4	www.pshomestudy.com/
Is it Ethical, Is it Moral	National Funeral Directors and Morticians Association Inc. (NFDMA)	2/14/2022	1	
Is It Sexual Harassment?	National Funeral Directors Association (NFDA)	VARIOUS	3	www.NFDA.org
Is It Sexual Harassment?	National Funeral Directors Association (NFDA)	4/13/2019	1.5	
Jewish Funeral Traditions	Sci Management/Dignity University	VARIOUS		
Jewish Funeral Traditions And Rituals	National Funeral Directors Association (NFDA)	VARIOUS	4	www.NFDA.org
Job Burnout In Funeral Service	Practicum Strategies	VARIOUS	4	www.pshomestudy.com/
Kickstart Your Creativity: Fresh Approaches For Community Outreach	National Funeral Directors Association (NFDA)	3/21/2019	1	· · ·
Know The Code	Maryland State Funeral Directors Association (MSFDA)	VARIOUS	1	./.MSFDA.net/continuing-education/
Law Enforcement Funerals	National Funeral Directors Association (NFDA)	1/20/2022	1	www.nfda.org
Lessons Learned From Mystery Shoppers	National Funeral Directors Association (NFDA)	2/13/2020	1	

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Lessons Learned from the Pandemic	Funeral Directors Association of Metropolitan	9/14/2021	2	www.ICCFA.com
Leveraging Technology: How to Get More Calls in 2022	National Funeral Directors Association (NFDA)	2/3/2022	1	www.NFDA.org
Limiting Exposure To HIV/AIDS	funeralcontinuingeducation.com	VARIOUS		w.funeralcontinuingeducation.com/
Linage Rights Of Disposition	Northern VA District Of VA Morticians	3/20/2020		
Lineage-Rights Of Disposition	Association March Funeral Homes	4/21/2020	1	www.marchfh.com
Lineage-Rights Of Disposition	March Funeral Homes	4/21/2020		
Living Legacy Talk	Maryland State Funeral Directors Association (MSFDA)	2/4/2022	1	https://msfda.net/
Living With The FTC Funeral Rule	Practicum Strategies	VARIOUS	3	www.pshomestudy.com/
Lockout/Tagout	Dignity University	VARIOUS	1	www.dignity.university.com
Lockout/Tagout	Sci Management/Dignity University	ONLINE	1	
Making Cremation Profitable	National Funeral Directors Association (NFDA)	VARIOUS	2	www.NFDA.org
Making It Meaningful With Remembering A Life	National Funeral Directors Association (NFDA)	10/27/2019	1	
Managing Change	Dignity University	VARIOUS		www.dignity.university.com
Managing Change	Sci Management/Dignity University	ONLINE		
Managing For Excellence	Dignity University	VARIOUS		www.dignity.university.com
Managing For Excellence	Sci Management/Dignity University	INSTRUCTOR-LED 2 DAYS		
Managing Grief: A Guide For The Funeral Professional	WebCE (Formerly Known As Funeral CE)	2021	4	www.webce.com/funeral-ce
Managing Millennials	National Funeral Directors Association (NFDA)	3/26/2020	1	
Managing Stress For Funeral Professionals	Practicum Strategies	VARIOUS		www.pshomestudy.com/
Marketing 101 For Funeral Directors	Practicum Strategies	VARIOUS		www.pshomestudy.com/
Marketing a Funeral Home for Long Term Profitability	National Funeral Directors Association (NFDA)	2022	3	www.nfda.org
Marketing A Funeral Home For Long-Term Profitability	National Funeral Directors Association (NFDA)	VARIOUS	3	www.NFDA.org
Maryland Mortuary Transport Service (Includes Human Dignity Act)	WebCE (Formerly Known As Funeral CE)	2021	1	www.webce.com/funeral-ce
Maryland Pre-Need Credit	Maryland State Funeral Directors Association (MSFDA)	2/6/2022	1	https://msfda.net/
Maryland Pre-need Law	Maryland State Funeral Directors Association (MSFDA)	2020	1	v.MSFDA.net/continuing-education/
Maryland Pre-Need Law	Maryland State Funeral Directors Association (MSFDA)	2/20/2021		v.MSFDA.net/continuing-education/
Maryland Pre-Need Law	Delmarva Funeral Service Assoc. (DFSA)	2/13/2020		
Maryland Pre-Need Law	Northern VA District Of VA Morticians Association	3/20/2020		
Maryland Preneed And Legislative Updates	Northern VA District Of VA Morticians Association	3/16/2019		
Maryland Preneed Law And The Family Security Trust Fund	March Funeral Homes	4/21/2020		www.marchfh.com

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Maryland Preneed Law And The Family Security Trust Fund	March Funeral Homes	4/11/2019	2	
Maryland Statue And Regulations	Earl L. Canapp, Ruck Funeral Home	1/20/2020	1	
Maryland Statute And Regulation	Earl L. Canapp, Ruck Funeral Home	2/4/2019	1	
Mastering the Art of Funeral Home Etiquette	National Funeral Directors Association (NFDA)	2022	1	www.nfda.org
Mastering The Art Of Funeral Home Phone Etiquette	National Funeral Directors Association (NFDA)	VARIOUS	1	www.NFDA.org
Meet & Greet	Funeral Directors & Morticians Association Of Maryland	9/5/2018	2	
Metal Casket Manufacturing	Warfield-Rohr Casket Company, Andrew Osmeyer	6/23/21, 9/15/21, 10/27/21, 11/10/21	1	www.warfield-rohr.com
Mindset Matters: The Performance Mindset for Funeral Professtionals	National Funeral Directors Association (NFDA)	11/16/2021	1	www.NFDA.org
MKJ Marketing 2021 Sea Summit	MKJ Marketing	3/15-3/17/2021	13.5	www.mkjmarketing.com
MKJ Marketing 2021 Ski Summit	MKJ Marketing	2/22-2/24-2021	13.5	www.mkjmarketing.com
MKJ Marketing Mastermind Program	MKJ Marketing	3/18/2021	4.5	www.mkjmarketing.com
MKJ Marketing Nashville Workshop	MKJ Marketing	11/8-11/9/2018	12	
MKJ Marketing Summit	MKJ Marketing	2/25-2/27/2019		
Modern Funeral Customs	funeralcontinuingeducation.com	2021-2022	1	w.funeralcontinuingeducation.com/
Modern Funeral Home Management	WebCE (Formerly Known As Funeral CE)	VARIOUS	3	www.webce.com/funeral-ce
Moral Dilemmas Facing The Funeral Profession	Practicum Strategies	VARIOUS	4	www.pshomestudy.com/
Mortuary Cosmetics	The Dodge Company	ONGOING	1.5	
Mortuary Mission: Dover's Silent History	National Funeral Directors Association (NFDA)	4/13/2019	1	
Motivation & Coaching For The Successful Funeral Director	Practicum Strategies	VARIOUS	4	www.pshomestudy.com/
MSFDA 100th Annual Convention	Maryland State Funeral Directors Association (MSFDA)	6/24-6/27/2019	12.25	
MSFDA 101st Annual Convention	Maryland State Funeral Directors Association (MSFDA)	6/22 - 6/25/2020	13.5	v.MSFDA.net/continuing-education/
MSFDA 102nd Annual Convention	Maryland State Funeral Directors Association (MSFDA)	6/20-23/2021		v.MSFDA.net/continuing-education/
MSFDA 98th Annual Convention	MSFDA	6/26-6/29/2017	10.25	
MSFDA 99th Annual Convention	MSFDA	6/25-6/28/2018	12.25	
MSFDA Annual Embalming Seminar	MSFDA	4/4/2018	6	
MSFDA June Quarterly Membership Meetings	Maryland State Funeral Directors Association (MSFDA)	6/1/2021	1.5	v.MSFDA.net/continuing-education/
MSFDA Mid- Winter Retreat	Maryland State Funeral Directors Association (MSFDA)	2/8-2/10, 2019	6	
MSFDA Quarterly Membership Meetings	Maryland State Funeral Directors Association (MSFDA)	VARIOUS	1.5	v.MSFDA.net/continuing-education/
MSFDA Quarterly Membership Meetings	MSFDA	3/14-9/12-12/12/2018	4.5	

COURSE DESCRIPTION/TITLE	NAME OF PROVIDER	COURSE DATE (S)	HOURS	WEBSITE/CONTACT
MSFDA Quarterly Membership Meetings 2019	Maryland State Funeral Directors Association (MSFDA)	3/13/19, 9/11/19, 12/11/19	1.5	
MSFDA's 100th Annual Convention	Maryland State Funeral Directors Association (MSFDA)	6/24-6/27/2019	8	
Narratives Of Healing: Presence With Others' Stories And Our Own	Montgomery Hospice	10/12/2018	6	
NFDA Arranger Training	National Funeral Directors Association (NFDA)	VARIOUS	8	www.NFDA.org
NFDA Arranger Training	National Funeral Directors Association (NFDA)	VARIOUS	8	
NFDA Arranger Training	National Funeral Directors Association (NFDA)	VARIOUS	8	
NFDA Arranger Training	National Funeral Directors Association (NFDA)	2021	8	
NFDA Business Education Seminar	National Funeral Directors Association (NFDA)	6/5/2020	5	www.NFDA.org
NFDA Business Education Seminar	National Funeral Directors Association (NFDA)	2/6/2020	5	
NFDA Business Education Seminar - Ryder Cup Event	National Funeral Directors Association (NFDA)	9/21/2021	5	www.NFDA.org
NFDA Certified Preplanning Consultant (CPC) Correspondence Option	National Funeral Directors Association (NFDA)	VARIOUS	15	www.NFDA.org
NFDA Certified Preplanning Consultant CPC	National Funeral Directors Association (NFDA)	6/28/2018	6	Ť
NFDA Certified Preplanning Consultant CPC	National Funeral Directors Association (NFDA)	4/26/2018	6	
NFDA Certified Preplanning Consultant CPC Program Seminar	National Funeral Directors Association (NFDA)	10/13/2018	6	
NFDA Cremation Certification Program	National Funeral Directors Association (NFDA)	VARIOUS	7	
NFDA Cremation Certification Program	National Funeral Directors Association (NFDA)	2021	7	www.NFDA.org
NFDA Cremation Certification Program	National Funeral Directors Association (NFDA)	VARIOUS	7	
NFDA Embalming & Restorative Arts Seminar *Webinar	National Funeral Directors Association (NFDA)	05/14/-05/15/2020	9.25	www.NFDA.org
Obituaries With More Love Than Money	National Funeral Directors Association (NFDA)	4/25/2020	1.5	www.NFDA.org
Odds And Ends	Regulatory Support Services Inc.	VARIOUS	1	www.regulatorysupportservices.com
Offering Funeral Packages In Compliance With The FTC Funeral Rule	National Funeral Directors Association (NFDA)	VARIOUS	2	www.NFDA.org
Offering Funeral Packages in Compliance with the FTC Funeral Rule	National Funeral Directors Association (NFDA)	2022	2	www.nfda.org
Office Safety	Dignity University	VARIOUS	1	www.dignity.university.com
Office Safety	Sci Management/Dignity University	ONLINE	٦	
On Target: Hitting The Bullseye With OSHA Workplace Safety	Edward Ranier	2020	2	N/A
Online Cremation Certification Program	National Funeral Directors Association (NFDA)	2022	6	www.NFDA.org
Online Cremation Certification Program	National Funeral Directors Association (NFDA)	2021	6	
Opioid Epidemic Awareness	Maryland State Funeral Directors Association (MSFDA)	VARIOUS	1	v.MSFDA.net/continuing-education/
Opioid Epidemic Awareness	MSFDA	ONLINE	1	
Opioid: An Epidemic Through The Medical Examiners Eyes	Delmarva Funeral Service Assoc. (DFSA)	9/20/2018	2	

COURSE DESCRIPTION/TITLE	NAME OF PROVIDER	COURSE DATE (S)	HOURS	WEBSITE/CONTACT
Optimizing The Customer Journey: How To Create Memorable Experiences Inside Your Funeral Home	National Funeral Directors Association (NFDA)	07/14 - 07/28/2020	1	www.NFDA.org
Options for Pre-Need Funding	Delmarva Funeral Service Assoc. (DFSA)	10/21/2021	1	N/A
Organ And Tissue Donation Process	Maryland State Funeral Directors Association (MSFDA)	VARIOUS	1	v.MSFDA.net/continuing-education/
OSHA - Climbing The Compliance Mountain	Regulatory Support Services Inc.	VARIOUS	2	vww.regulatorysupportservices.com
OSHA - Your Compliance Toolbox	Regulatory Support Services Inc.	VARIOUS	2	vww.regulatorysupportservices.com
OSHA (Occupational Safety and Health Administration) FTC Compliance	Pope Funeral Home	10/2/2019	3	
OSHA Compliance	Wylie Funeral Home, Edward Ranier	2/19/2022	3	N/A
OSHA Compliance	Pittsburgh Institute Of Mortuary Science	2/13/2021	3	www.pims.edu
OSHA Compliance For Funeral Homes	funeralcontinuingeducation.com	VARIOUS	2	w.funeralcontinuingeducation.com/
OSHA Compliance Guidance For Funeral Homes	Funeral Service Academy	VARIOUS	6	www.funeralcourse.com
OSHA Compliance Guidance For Funeral Homes Part 1	Funeral Service Academy	VARIOUS	3	www.funeralcourse.com
OSHA Compliance Guidance For Funeral Homes Part 2	Funeral Service Academy	VARIOUS	3	www.funeralcourse.com
OSHA Compliance Updates	Northern VA District Of VA Morticians Association	3/20/2020	1	
OSHA Covering All the Bases with OSHA Workplace				
Safety	Regulatory Support Services Inc.	VARIOUS		vww.regulatorysupportservices.com
OSHA Emergency Action Plans For Funeral Homes	WebCE (Formerly Known As Funeral CE)	VARIOUS	2	www.webce.com/funeral-ce
OSHA Enforcement: Method To The Madness?	Edward Ranier	2020	1	N/A
OSHA Essentials	APEX continuing education solutions	VARIOUS	3	www.apexces.com
OSHA Funeral Home Compliance	Pittsburgh Institute Of Mortuary Science	10/27 - 10/28/2020	2	<u>www.pims.edu</u>
OSHA Funeral Home Compliance	Barranco Severna Park Funeral Home - Edward Ranier	1/26/2022	3	
OSHA Funeral Home Compliance	Evans Funeral Home - Edward Ranier	9/28-29/2021	3	N/A
OSHA Funeral Home Compliance	Wylie Funeral Home: Edward M. Rainer, Esq.	2/8/2020	3	
OSHA Funeral Home Compliance Pope Funeral Home Open To Employees Of The Funeral Home Only	Edward Ranier	9/28/2018	3	
OSHA Funeral Home Compliance Ambrose Funeral Home Open To The Employees Of Funeral Home Only	Edward Ranier	11/6, 11/7/2018	3	
OSHA Funeral Home Compliance Ambrose Funeral Home Open To The Employees Of The Funeral Home Only	Edward Ranier	11/6, 11/7/2018	3	
OSHA Funeral Home Compliance and FTC	Pope Funeral Home, Edward Ranier	4/21/2021	3	N/A
OSHA Funeral Home Compliance Barranco & Sons Fh Open To The Employees Of The Funeral Home Only	Edward Ranier	1/17/2019	3	
OSHA Funeral Home Compliance Evans Funeral Home Open To The Employees Of The Funeral Home Only	Edward Ranier	10/1/2018	3	

COURSE DESCRIPTION/TITLE	NAME OF PROVIDER	COURSE DATE (S)	HOURS	WEBSITE/CONTACT
OSHA Funeral Home Compliance Osborne Funeral Home Open To The Employees Of The Funeral Home Only	Edward Ranier	12/5/2018	3	
OSHA Practice Standards For Funeral Professionals	WebCE (Formerly Known As Funeral CE)	2021	4	www.webce.com/funeral-ce
OSHA Prep Room And Removal Compliance	Pittsburgh Institute Of Mortuary Science	4/16/2019	3	
OSHA Prep Room And Removal Compliance - Closed	Edward Ranier	1/17/2018	3	
OSHA Prep Room And Removal Compliance - Wylie FH -Closed	Edward Ranier	2/3/2018	3	
OSHA Safety Plans/Program, Billie Watson Hughes, CFSP	Funeral Directors & Morticians Association of Maryland, Inc	4/10/2021	2	N/A
OSHA Updates	Funeral Directors Association of Metropolitan DC	9/14/2021	1	
OSHA Workplace Rights	WebCE (Formerly Known As Funeral CE)	2021	2	www.webce.com/funeral-ce
OSHA Workplace Safety Its No Laughing Matter	Edward Ranier	VARIOUS	2	N/A
OSHA: A Practical Guide For The Funeral Service Professional	Practicum Strategies	VARIOUS	4	www.pshomestudy.com/
OSHA: For Small Business	Practicum Strategies	VARIOUS	3	www.pshomestudy.com/
OSHA/MOSH Training Course	Pittsburgh Institute Of Mortuary Science	1/21/2021	3	www.pims.edu
OSHA/Mosh Training Course	Pittsburgh Institute Of Mortuary Science	2/19/2020	3	
Outer Burial Containers Basics	Washington Wilbert Vault Works, Inc	VARIOUS	1	www.washingtonwilbert.com
Overcoming Objections During The Arrangement Conference	National Funeral Directors Association (NFDA)	VARIOUS	2	www.NFDA.org
Overdose Awareness And Narcan Training	Delmarva Funeral Service Assoc. (DFSA)	3/11/2021	2	info@delmarvafuneralservice.com
Overview Of KWVMF And Memorial Foundation	Tri-County Funeral Directors Association	1/10/2019	0.5	
Partnering With Procurement Agencies To Better Assist Families	National Funeral Directors Association (NFDA)	4/15/2021	1	www.NFDA.org
Peer Support And Crisis Intervention	Maryland State Funeral Directors Association (MSFDA)	2/8/2020	1	
Performance Management	Dignity University	VARIOUS	2	www.dignity.university.com
Performance Management	Sci Management/Dignity University	ONLINE	2	
Perinatal Bereavement And Memorialization	funeralcontinuingeducation.com	VARIOUS	2	w.funeralcontinuingeducation.com/
Personalization Roundtable *Webinar	National Funeral Directors Association (NFDA)	3/6/2018	1	
Phone Shoppers: Your Best First Impression	Cremation Association of North America (CANA)	VARIOUS	1	www.cremationassociation.org
Phone Shoppers: Your Best First Impression	Cremation Association of North America (CANA)	2021	1	
Plant Tour And Product Knowledge	Batesville	VARIOUS	2	www.batesville.com
Plant Tour/Understanding The Hardwood Casket Manufacturing Process From A-Z	Matthews International	VARIOUS	2	www.matw.com
Post COVID Trends in the Workplace	Regulatory Support Services Inc.	VARIOUS	1	vww.regulatorysupportservices.com

COURSE DESCRIPTION/TITLE	NAME OF PROVIDER	COURSE DATE (S)	HOURS	WEBSITE/CONTACT
Post-It, Pause, And Prevail: Self Care For The Funeral Professional	National Funeral Directors Association (NFDA)	1/25/2018	1	
Post-It, Pause, And Prevail: Self-Care For The Funeral Professional	National Funeral Directors Association (NFDA)	VARIOUS	2	www.NFDA.org
Power Communications For Funeral Professionals	Practicum Strategies	VARIOUS	4	www.pshomestudy.com/
Pre-Arrangements	ССВС	4/3/2019 & 4/24/2019	1	
Dro pood & Lipago Sominar Victor March CESD	Funeral Directors & Morticians Association of	4/10/2021	3	N/A
Pre-need & Linage Seminar, Victor March, CFSP Pre-Need Law With Victor March	Maryland, Inc Delmarva Funeral Service Assoc. (DFSA)		2	IN/A
		2/15/2018		
Pre-Need Update & Family Trust Act	Delmarva Funeral Service Assoc. (DFSA)	2/21/2019	2	
Pre-Plan For Funeral Home Business Interruptions	Practicum Strategies	VARIOUS	6	
Preneed Funeral Planning: A Basic Course	Practicum Strategies	VARIOUS	4	www.pshomestudy.com/
Preneed In Funeral Service	funeralcontinuingeducation.com	VARIOUS	2	w.funeralcontinuingeducation.com/
Preneed Ins./Industry Trends For Funeral Service Professionals	Earl Schley	2/21, 3/21,6/4/2018 (CLOSED)	2	
Primary Right Of Disposition	ССВС	4/3/2019 & 4/24/2019	1	
Professional Ethics In Funeral Service	National Funeral Directors Association (NFDA)	VARIOUS	1	www.NFDA.org
Professional Ethics in Funeral Service: NFDA's Code of				
Professional Conduct	National Funeral Directors Association (NFDA)	2022	1	www.nfda.org
Professional Presence Body Language*Webinar	National Funeral Directors Association (NFDA)	11/17/2018	1.5	
Project Implicit	Office Of Minority Health And Health Disparities	VARIOUS	1	www.dhmh.maryland.gov/mhhd
Prospecting To Women	National Funeral Directors Association (NFDA)	4/7/2021	1	www.NFDA.org
Prospecting To Women Influencers	National Funeral Directors Association (NFDA)	4/25/2020	1.5	www.NFDA.org
Protecting Digital Assets After Death	Maryland State Funeral Directors Association (MSFDA)	2/19/2021	1	v.MSFDA.net/continuing-education/
Providing Care Through The Grief Journey	National Funeral Directors Association (NFDA)	VARIOUS	2	www.NFDA.org
Public Speaking For Funeral Directors	WebCE (Formerly Known As Funeral CE)	VARIOUS	5	www.webce.com/funeral-ce
Pursuit Of Excellence: Best Practices Panel	National Funeral Directors Association (NFDA)	3/8/2018	1	
Putting Together The Pieces	Office Of Minority Health And Health Disparities	VARIOUS	1	www.dhmh.maryland.gov/mhhd
PWC - Digital Marketing Done Right: The Secret To Getting 5-50 Calls	National Funeral Directors Association (NFDA)	4/15/2018	1.5	
PWC - Funerals Build Resilient Kids	National Funeral Directors Association (NFDA)	4/14/2018		
PWC - Passion! 8 Steps To Reignite Yours	National Funeral Directors Association (NFDA)	4/15/2018		
PWC - Providing Concierge Services	National Funeral Directors Association (NFDA)	4/14/2018	1.5	
PWC - Rsvp: I'll See You At My Living Funeral	National Funeral Directors Association (NFDA)	4/14/2018		
PWC - The Ph Shift	National Funeral Directors Association (NFDA)	4/15/2018		
Quarterly Business Meeting/Board Meeting	Maryland State Funeral Directors Association	9/22/2021	1	

COURSE DESCRIPTION/TITLE	NAME OF PROVIDER	COURSE DATE (S)	HOURS	WEBSITE/CONTACT
Quarterly Meetings (Max Of 3 Credits)	Maryland State Funeral Directors Association (MSFDA)	3/8-9/12-12/13/2017	4.5	
Recognition Of Reporting Child Abuse, Funeral Service Ethics, Thriving In Today's Changing Marketplace	Pittsburgh Institute For Mortuary Science	12/6/2019	6	
Reinventing Your Funeral Home: Five Keys To Sustained Profitability	National Funeral Directors Association (NFDA)	VARIOUS	2	www.NFDA.org
Relevance of Restorative Art	National Funeral Directors Association (NFDA)	2022	3	<u>www.nfda.org</u>
Renewing The Spirit Of The Funeral Director	Maryland State Funeral Directors Association (MSFDA)	2/8/2019	1	
Respiratory Protection	Dignity University	VARIOUS	1	www.dignity.university.com
Respiratory Protection	Sci Management/Dignity University	ONLINE	1	
Restoration Of A Tissue Donor	APEX continuing education solutions	VARIOUS	3	www.apexces.com
Restoration Of A Tissue Donor	Арех	ONLINE	3	
Restorative Art And Modern Techniques	funeralcontinuingeducation.com	VARIOUS	3	w.funeralcontinuingeducation.com/
Ritual & Continuing Bonds In Grief	What's Your Grief LLC	10/26/2018	3	
Ritual And Right Of Passage	Maryland State Funeral Directors Association (MSFDA)	2/8/2020	1	
RSVP: I'll See You At My Living Funeral	National Funeral Directors Association (NFDA)	VARIOUS	2	www.NFDA.org
RSVP: I'll See You At My Living Funeral *Webinar	National Funeral Directors Association (NFDA)	11/17/2018	2.5	
RSVP: I'll See You at My Living Funeral	National Funeral Directors Association (NFDA)	2022	2	www.nfda.org
Sacred Sensitive And Sane	Practicum Strategies	VARIOUS	4	www.pshomestudy.com/
Safety In The Funeral Home	Delmarva Funeral Service Assoc. (DFSA)	10/18/2018	2	
Safety Within Funeral Homes	Funeral Service Academy	VARIOUS	2	www.funeralcourse.com
Scared Speechless	National Funeral Directors Association (NFDA)	VARIOUS	6	www.NFDA.org
Secrets For Digital Marketing Success	National Funeral Directors Association (NFDA)	VARIOUS	2	www.NFDA.org
Senior Clients: Dealing with Dementia	Zebra Credits, Inc.	2021-2022	1	www.zebracredits.com
Serving Suicide Loss Survivors *Webinar	National Funeral Directors Association (NFDA)	6/7/2018	1	
Setting A New Standard: Invest In The Relationship	Batesville	VARIOUS	2	www.batesville.com
Setting A New Standard: Invest In The Relationship	Batesville	5/23/2018	2	
Setting A New Standard: Living The Why Workshop	Batesville	VARIOUS	2	www.batesville.com
Setting A New Standard: Living The Why Workshop	Batesville	5/22/2018	2	
Setting A New Standard: The Cremation Arrangement	Batesville	VARIOUS	2	www.batesville.com
Setting A New Standard: The Cremation Arrangement T.E.A.C.H. Workshop	Batesville	VARIOUS	4	www.batesville.com
Setting A New Standard: The Cremation Arrangement T.E.A.C.H. Workshop	Batesville	5/22/2018	4	
Sexual Harassment in the Workplace	APEX continuing education solutions	2021	3	www.apexces.com
Sexual Harassment In The Workplace *Webinar	National Funeral Directors Association (NFDA)	3/29/2018	1	
Should I Buy Or Should I Sell	National Funeral Directors Association (NFDA)	VARIOUS	2	www.NFDA.org

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Social Media Guidelines	Zebra Credits, Inc.	2021-2022	1	www.zebracredits.com
Sociology Of Death	funeralcontinuingeducation.com	VARIOUS	2	w.funeralcontinuingeducation.com/
Strengthen Your Families Business	National Funeral Directors Association (NFDA)	VARIOUS	2	www.NFDA.org
Stress Management And Reduction Through Yoga	Delmarva Funeral Service Assoc. (DFSA)	5/1/2019	1	
Success Signals: Body Language In Business	National Funeral Directors Association (NFDA)	4/14/2019	1.5	
Successful Family Succession: Transfer Power Not Assets	National Funeral Directors Association (NFDA)	VARIOUS	2	www.NFDA.org
Suicide Prevention	Tri-County Funeral Directors Association	9/13/2018	1	
Summit 2020	Graystone Associates, Inc.	2/10 - 2/13/2020	14	N/A
Supporting Children Who Are Grieving	What's Your Grief LLC	9/21/2018	3	
Supporting Pregnancy Loss Families	National Funeral Directors Association (NFDA)	VARIOUS	3	www.nfda.org
Supporting Survivors Of Suicide Loss: A Guide For Funeral Directors	National Funeral Directors Association (NFDA)	11/18/2020	1	www.NFDA.org
Surviving Change, Chaos, and Confusion	Maryland State Funeral Directors Association (MSFDA)	2/5/2022	2	<u>https://msfda.net/</u>
Switch: How To Change Things When Change Is Hard	National Funeral Directors Association (NFDA)	VARIOUS	6	www.NFDA.org
Talking Points	Graystone Associates, Inc.	07/20 - 07/22/2020	6.5	N/A
Technical Embalming	The Dodge Company	ONGOING	1.5	
Techniques For Edema And Long Bone Donation	National Funeral Directors Association (NFDA)	4/14/2019	1.5	
Techniques For Edema And Long Bone Donation *Webinar	National Funeral Directors Association (NFDA)	11/18/2018	1.5	
Technology Think Tank	Kates-Boylston Publications	9/9/2021	5.5	https://kates-boylston.com/
Telephone Inquiry Manual For Funeral Homes	APEX continuing education solutions, Todd Van Beck	VARIOUS	2	www.apexces.com
Ten Tools for Stress Relief	National Funeral Directors Association (NFDA)	VARIOUS	3	www.nfda.org
The 3 E's To Cremation - Employees, Expectations, Engagement *Webinar	National Funeral Directors Association (NFDA)	8/9/2018	1	
The Art Of Cremation 2: A Preneed Summit	Cremation Association of North America (CANA)	2/5/2019	5.5	
The Art Of Facial Reconstruction	National Funeral Directors Association (NFDA)	VARIOUS	4	www.NFDA.org
The Art Of Selling Cremation/Symposium	Cremation Association of North America (CANA)	2/26 - 2/28/2020	12	www.cremationassociation.org
The Beauty, Characteristics And Value Of Wood And Metal Caskets	Matthews International	2021	1	www.matw.com
The Centennial of the Funeral of the Unknown Soldier	National Funeral Directors Association (NFDA)	10/20/2021	1	www.NFDA.org
The Continuum Of Care: Is Your Funeral Home Inside The Circle Of Trust	National Funeral Directors Association (NFDA)	VARIOUS	2	www.NFDA.org
The Cremation Consumer	Dignity University	VARIOUS	1	www.dignity.university.com
The Cremation Consumer	Sci Management/Dignity University	ONLINE	1	
The Devil's In The Details: Customer Loyalty Is Not Built From 30,000 Feet	KOVAD Independent Jewish Funeral Chapels	10/25/2020	1.5	

COURSE DESCRIPTION/TITLE	NAME OF PROVIDER	COURSE DATE (S)	HOURS	WEBSITE/CONTACT
The Essential Executor's Handbook: A Quick And Handy Resource For Dealing With Wills,Trust,Benefits, And Probate	National Funeral Directors Association (NFDA)	VARIOUS	6	www.NFDA.org
The Essential Handbook - A Quick And Handy Resource For Any Manager Or HR Professional	National Funeral Directors Association (NFDA)	VARIOUS	4	www.NFDA.org
The FTC Funeral Rule	APEX continuing education solutions	2021	3	www.apexces.com
The Funeral Director & Organ And Tissue Donation	APEX continuing education solutions	2021	2	www.apexces.com
The Funeral Home Of The Future May Not Be A Funeral Home At All	Order Of The Golden Rule	10/1/2019	1	
The Funeral Profession & Consumer Behavior	Practicum Strategies	VARIOUS	4	www.pshomestudy.com/
The Funeral: A Chance To Touch, A Chance To Serve, A Chance To Heal	National Funeral Directors Association (NFDA)	VARIOUS	4	www.NFDA.org
The Funeral: A Chance to Touch, A Chance to Serve, A Chance to Heal	National Funeral Directors Association (NFDA)	2022	4	<u>www.nfda.org</u>
The Future Of Funeral Service Is Emotional	National Funeral Directors Association (NFDA)	4/7/2021	1	www.NFDA.org
The Future of Work is Now - Are you Ready?	National Funeral Directors Association (NFDA)	8/3/2021	1.5	www.NFDA.org
The Good Funeral: Death,Grief And The Community Of Care	National Funeral Directors Association (NFDA)	VARIOUS	6	www.NFDA.org
The Grief Journey: A Transformative Experience	March Funeral Homes & T. Rowe Price.	9/10/2021	2	N/A
Invisibility	Office Of Minority Health And Health Disparities	VARIOUS	1	www.dhmh.maryland.gov/mhhd
The History Of Matthews Aurora Funeral Solutions' Closed	Warfield-Rohr Casket Company	VARIOUS 2019		
The History Of Military Funeral Honors	Maryland State Funeral Directors Association (MSFDA)	VARIOUS	1	v.MSFDA.net/continuing-education/
The Importance Of Youth At Funerals *Webinar	National Funeral Directors Association (NFDA)	4/5/2018	1	
The Magic of Humor	Maryland State Funeral Directors Association (MSFDA)	2/5/2022	1	<u>https://msfda.net/</u>
The Millennial Funeral Director	National Funeral Directors Association (NFDA)	4/25/2020	1	www.NFDA.org
The Millennial Funeral Director	National Funeral Directors Association (NFDA)	4/7/2021	1	www.NFDA.org
The New American Way Of Death Starts With Promoting Resilient Kids	National Funeral Directors Association (NFDA)	VARIOUS	2	www.NFDA.org
The New Customer Satisfaction: Paradigm: What Customer Expect From You Right Now	National Funeral Directors Association (NFDA)	07/14 - 07/28/2020	1	www.NFDA.org
The Organ, Eye, And Tissue Donation Process	Maryland State Funeral Directors Association (MSFDA)	4/22/2020	1	v.MSFDA.net/continuing-education/
The Personalization Roundtable	Omega Digital Press, Inc.	VARIOUS 2019	1	
The Private Life Of John Wilkes Booth	Maryland State Funeral Directors Association (MSFDA)	2/19/2021	2	v.MSFDA.net/continuing-education/
The Relevance Of Restorative Art	National Funeral Directors Association (NFDA)	VARIOUS	3	www.NFDA.org
The Relevance Of Restorative Art	National Funeral Directors Association (NFDA)	10/22/2020	1	www.NFDA.org

COURSE DESCRIPTION/TITLE	NAME OF PROVIDER	COURSE DATE (S)	HOURS	WEBSITE/CONTACT
The Results Of The Foresight Companies 2020 Funeral And Cemetery Consumer Behavior Study - What Do They Tell Us?	KOVAD Independent Jewish Funeral Chapels	10/26/2020	1.5	
The Role of Empathy in Difficuld Arangements	National Funeral Directors Association (NFDA)	11/16/2021	1	www.NFDA.org
The Three E's for Cremation Success: Employees,				
Expectations, Engagement	National Funeral Directors Association (NFDA)	11/16/2021	1	www.NFDA.org
The Value Of Funeral Celebrant	Delmarva Funeral Service Assoc. (DFSA)	4/11/2019	1	
The Vanguard Of Competition For The Funeral Professional	Practicum Strategies	VARIOUS	6	www.pshomestudy.com/
The Virginia Morticians Association 91st Annual Convention	Virginia Morticians Association	6/26-6/29/2019	9	
THRIVE Conference	Selected Independent Funeral Homes & Kates- Boylston Publications	11/30/2021	4	info@selectedfuneralhomes.org
Time Management	Zebra Credits, Inc.	2021-2022	1	www.zebracredits.com
Tissue Donation 101	Tri-County Funeral Directors Association	1/10/2019	1	
Tissue Gas/Head & Facial Trauma/Delayed Embalming/Jaundice/Adapting to a New Environment/Maryland Pre-Need	Funeral Directors Association of Metropolitan DC	9/14/2021	6	N/A
To Be or Not to BeAfraid of the Prep Room	National Funeral Directors Association (NFDA)	11/17/2021	1	www.NFDA.org
Today's Funeral: What's New?	Funeral Service Academy	VARIOUS	3	www.funeralcourse.com
Top Five Things They Didn't Teach In Mortuary School	WebCE (Formerly Known As Funeral CE)	VARIOUS	2	www.webce.com/funeral-ce
Traditional And Social Media: Why Can't We All Just Get Along?	Maryland State Funeral Directors Association (MSFDA)	2/20/2021		v.MSFDA.net/continuing-education/
Traffic Is Pointless If Your Website Doesn't Convert	KOVAD Independent Jewish Funeral Chapels	4/12/2021	1.5	
Tri Gard Vaults & Cremation Vaults	Trigard Babylon Vault	1/16/2020	1	
Tricks Of The Trade And The Art Of Airbrushing	Delmarva Funeral Service Assoc. (DFSA)	3/14/2019	2	
Turning Art Into Science, Unit Four: The Chemistry Of Death	National Funeral Directors Association (NFDA)	VARIOUS	4	www.NFDA.org
Turning Art Into Science, Unit One: Applying Chemistry To The Funeral Profession	National Funeral Directors Association (NFDA)	VARIOUS	4	www.NFDA.org
Turning Art Into Science, Unit Three: The Chemistry Of Life	National Funeral Directors Association (NFDA)	VARIOUS	4	www.NFDA.org
Turning Art Into Science, Unit Two: The Composition Of Embalming	National Funeral Directors Association (NFDA)	VARIOUS	4	www.NFDA.org
Understanding A Child's Grief Insights For Funeral Home Owners, Directors And Staff	National Funeral Directors Association (NFDA)	VARIOUS	3	www.NFDA.org
Understanding a Child's Grief: Insights for Funeral Home Owners, Directors, Staff	National Funeral Directors Association (NFDA)	VARIOUS	3	www.nfda.org
Understanding And Managing Grief	National Funeral Directors Association (NFDA)	OPEN	6	
Understanding and Managing Grief	National Funeral Directors Association (NFDA)	VARIOUS	6	www.nfda.org
Understanding Grief	APEX	VARIOUS	3	www.apexces.com

COURSE DESCRIPTION/TITLE	NAME OF PROVIDER	COURSE DATE (S)	HOURS	WEBSITE/CONTACT
Understanding Grief	Арех	VARIOUS	3	
Understanding Hospice and Palliative Care	funeralcontinuingeducation.com	VARIOUS	1	w.funeralcontinuingeducation.com/
Understanding Legal Issues In The Arrangement Conference	National Funeral Directors Association (NFDA)	VARIOUS	2	www.NFDA.org
Understanding Maryland Preneed Law	WebCE (Formerly Known As Funeral CE)	VARIOUS	1	www.webce.com/funeral-ce
Understanding Social Security Case Studies For Funeral Directors	WebCE (Formerly Known As Funeral CE)	VARIOUS	4	www.webce.com/funeral-ce
Understanding The Grief Of Traumatic Loss	What's Your Grief LLC			whatsyourgrief@gmail.com
Understanding the Practice of the FTC Funeral Rule (3 CEUs)	National Funeral Directors Association (NFDA)	VARIOUS	3	www.nfda.org
Understanding The Practice Of The FTC Rule	National Funeral Directors Association (NFDA)	VARIOUS	3	www.NFDA.org
Universal Precautions: A Review For Embalmers & Funeral Directors	Practicum Strategies	VARIOUS	4	www.pshomestudy.com/
Upselling Without Upsetting The Client	funeralcontinuingeducation.com	VARIOUS	1	w.funeralcontinuingeducation.com/
US DOT Hazardous Materials Employee Training	Advant-Edge Solutions Of Middle Atlantic, Inc.	2020	1.5	asiwaste.com/services/
VA Update: Preneed, Benefits & Memorialization	National Funeral Directors Association (NFDA)	2/22/2018	1	
Values Based Leadership: Better Decisions, Better Motivation, Extraordinary Results	National Funeral Directors Association (NFDA)	8/4/2021	1	www.NFDA.org
Vaults & Plant Tour At Chesapeake	Delmarva Funeral Service Assoc. (DFSA)	5/17/2018	2	
Vaults 2020	Trigard Babylon Vault	10/21/2020	2	https://www.trigard.com/university/
Virginia Morticians Association Education Seminar	Virginia Morticians Association	11/5/2020	5	vw.virginiamorticiansassociation.org
Virginia Morticians Association Education Summit 2021	Virginia Morticians Association	11/4/2021	5	s://virginiamorticiansassociation.org/
Virginia Pre-Need Law	Northern VA District Of VA Morticians Association	3/20/2020	1	
Virtual Arrangements	MKJ Marketing	2021	5	www.mkjmarketing.com
Virtual Round Table: "Tips And Tricks For OSHA Compliance" *Webinar	National Funeral Directors Association (NFDA)	11/14/2019	1	
VMA 2021 Virtual Convention	Virginia Morticians Association	6/16-17/21	4	vw.virginiamorticiansassociation.org
Washington Wilbert Vault Plant Tour	Washington Wilbert Vault Works, Inc	VARIOUS	1	www.washingtonwilbert.com
Weathering the Storm: Mental Health & Wellness Lessons Learned from the COVID-19	National Funeral Directors and Morticians Association Inc. (NFDMA)	2/14/2022	1	
What Happens To Your Families Following The Funeral	National Funeral Directors Association (NFDA)	VARIOUS	2	www.NFDA.org
What Holds Us Back At Work: How To Communicate With Colleagues, Managers, And Clients	National Funeral Directors Association (NFDA)	4/25/2020	1.5	www.NFDA.org
What Holds Us Back At Work: How To Communicate With Colleagues, Managers, And Clients	National Funeral Directors Association (NFDA)	4/7/2021	1	www.NFDA.org
What Is The Right Insurance For Me, My Families, And My Business?	Delmarva Funeral Service Assoc. (DFSA)	4/11/2019	1	

COURSE DESCRIPTION/TITLE	NAME OF PROVIDER	COURSE DATE (S)	HOURS	WEBSITE/CONTACT
What Will And Will Not Work In 2021 For Getting More Cases	KOVAD Independent Jewish Funeral Chapels	4/11/2021	1.5	N/A
What's Missing In Your Strategy	MKJ Marketing	2/26-2/28/2018 & 3/19-3/21/2018	13.5	
When And How	Graystone Associates, Inc.	2/19-2/20/2020	3.4	N/A
When Children Die: Guidance For The Final Arrangements	funeralcontinuingeducation.com	2021-2022	1	w.funeralcontinuingeducation.com/
When Disaster Strikes: Case Studies For Funeral Directors	WebCE (Formerly Known As Funeral CE)	VARIOUS	2	www.webce.com/funeral-ce
When Facing a Challenging Customer	Regulatory Support Services Inc.	VARIOUS	1	www.regulatorysupportservices.com
Why Families Shoudlwitness The Cremation *Webinar	National Funeral Directors Association (NFDA)	5/17/2018	1	
Why I Walked 444 Miles To Make A Memory	National Funeral Directors Association (NFDA)	08/03 - 08/20/2020	1	www.NFDA.org
Words Matter - The Language We Use And Effective Communication With Families We Serve	Regulatory Support Services Inc.	VARIOUS		www.regulatorysupportservices.com
Working Ethically With Seniors	WebCE (Formerly Known As Funeral CE)	VARIOUS	5	www.webce.com/funeral-ce
Working On Your Business: Managing Collections & Cash Flow	Batesville	VARIOUS	1	www.batesville.com
Working With Difficult People	APEX	VARIOUS	2	www.apexces.com
Working With The Cemetery	funeralcontinuingeducation.com	VARIOUS	2	w.funeralcontinuingeducation.com/
Workplace Diversity	Dignity University	VARIOUS	1	www.dignity.university.com
Workplace Diversity	Sci Management/Dignity University	ONLINE	1	
Workplace Harassment	Dignity University	VARIOUS	1.5	www.dignity.university.com
Workplace Harassment	Sci Management/Dignity University	ONLINE	1.5	
Wreaths Across America	Delmarva Funeral Service Assoc. (DFSA)	12/19/2020	2	info@delmarvafuneralservice.com
Wreaths Across America	Delmarva Funeral Service Assoc. (DFSA)	12/18/2021	2	info@delmarvafuneralservice.com
Wylie Funeral Home, OSHA Compliance	Edward Ranier	VARIOUS	3	
Your Value Statement: The Key To Success In The Arrangement	National Funeral Directors Association (NFDA)	VARIOUS	2	www.NFDA.org
Youth And Funerals Panel	National Funeral Directors Association (NFDA)	10/15/2018	1	